### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K CURRENT REPORT

# PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 9, 2017

# HARMONY MERGER CORP.

(Exact Name of Registrant as Specified in Charter)

<u>Delaware</u> (State or Other Jurisdiction of Incorporation)

accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

001-36842 (Commission File Number) 46-5723951 (IRS Employer Identification No.)

777 Third Avenue, 37th Floor, New York, New York 10017 (Address of Principal Executive Offices) (Zip Code)

(212) 319-7676

(Registrant's Telephone Number, Including Area Code)

<u>Not Applicable</u> (Former Name or Former Address, if Changed Since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
ý Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e 4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company
If an emerging growth company indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financia

COMMENCING SHORTLY AFTER THE FILING OF THIS CURRENT REPORT ON FORM 8-K, HARMONY MERGER CORP. ("<u>HARMONY</u>") INTENDS TO HOLD PRESENTATIONS FOR CERTAIN OF ITS STOCKHOLDERS, AS WELL AS OTHER PERSONS WHO MIGHT BE INTERESTED IN PURCHASING HARMONY'S SECURITIES, IN CONNECTION WITH THE PREVIOUSLY ANNOUNCED PROPOSED BUSINESS COMBINATION (THE "<u>PROPOSED TRANSACTIONS</u>") WITH NEXTDECADE, LLC ("<u>NEXTDECADE</u>"), AS DESCRIBED IN THE CURRENT REPORT ON FORM 8-K FILED BY HARMONY ON APRIL 18, 2017. THIS CURRENT REPORT ON FORM 8-K, INCLUDING THE EXHIBITS HERETO, MAY BE DISTRIBUTED TO PARTICIPANTS AT SUCH PRESENTATIONS.

HEIGHT SECURITIES, LLC ("<u>HEIGHT</u>") IS NEXTDECADE'S ADVISOR IN CONNECTION WITH THE PROPOSED TRANSACTIONS AND WILL RECEIVE A FEE IN CONNECTION THEREWITH AT THE CLOSING OF THE PROPOSED TRANSACTIONS (THE "<u>CLOSING</u>"). ADDITIONALLY, CANTOR FITZGERALD & CO. ("<u>CF&CO</u>") WAS THE MANAGING UNDERWRITER OF HARMONY'S INITIAL PUBLIC OFFERING ("<u>IPO</u>") CONSUMMATED IN MARCH 2015 AND WILL RECEIVE DEFERRED UNDERWRITING COMMISSIONS AT THE CLOSING. HARMONY AND ITS DIRECTORS AND EXECUTIVE OFFICERS AND HEIGHT MAY BE DEEMED TO BE PARTICIPANTS IN THE SOLICITATION OF PROXIES FOR THE SPECIAL MEETING OF HARMONY STOCKHOLDERS TO BE HELD TO APPROVE THE PROPOSED TRANSACTIONS ("<u>SPECIAL MEETING</u>").

STOCKHOLDERS OF HARMONY AND OTHER INTERESTED PERSONS ARE ADVISED TO READ, WHEN AVAILABLE, HARMONY'S PRELIMINARY PROXY STATEMENT AND DEFINITIVE PROXY STATEMENT IN CONNECTION WITH HARMONY'S SOLICITATION OF PROXIES FOR THE SPECIAL MEETING BECAUSE THESE DOCUMENTS WILL CONTAIN IMPORTANT INFORMATION. SUCH PERSONS CAN ALSO READ HARMONY'S FINAL PROSPECTUS, DATED MARCH 23, 2015, AND HARMONY'S ANNUAL REPORT ON FORM 10-K FOR THE FISCAL YEAR ENDED DECEMBER 31, 2016 FOR A DESCRIPTION OF THE SECURITY HOLDINGS OF HARMONY'S OFFICERS AND DIRECTORS AND OF CF&CO AND THEIR RESPECTIVE INTERESTS AS SECURITY HOLDERS IN THE SUCCESSFUL CONSUMMATION OF THE PROPOSED TRANSACTIONS. HARMONY'S DEFINITIVE PROXY STATEMENT WILL BE MAILED TO STOCKHOLDERS OF HARMONY AS OF A RECORD DATE TO BE ESTABLISHED FOR VOTING ON THE PROPOSED TRANSACTIONS. SECURITYHOLDERS WILL ALSO BE ABLE TO OBTAIN A COPY OF SUCH DOCUMENT, WITHOUT CHARGE, BY DIRECTING A REQUEST TO: HARMONY MERGER CORP., 777 THIRD AVENUE, 37<sup>TH</sup> FLOOR, NEW YORK, NEW YORK 10017. THESE DOCUMENTS, ONCE AVAILABLE, AND HARMONY'S IPO FINAL PROSPECTUS AND ANNUAL REPORT ON FORM 10-K CAN ALSO BE OBTAINED, WITHOUT CHARGE, AT THE SECURITIES AND EXCHANGE COMMISSION'S INTERNET SITE (http://www.sec.gov).

### ADDITIONAL INFORMATION AND FORWARD-LOOKING STATEMENTS

THIS REPORT AND THE EXHIBITS HERETO ARE NOT A PROXY STATEMENT OR SOLICITATION OF A PROXY, CONSENT OR AUTHORIZATION WITH RESPECT TO ANY SECURITIES OR IN RESPECT OF THE PROPOSED TRANSACTIONS AND SHALL NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY THE SECURITIES OF HARMONY OR NEXTDECADE, NOR SHALL THERE BE ANY SALE OF ANY SUCH SECURITIES IN ANY STATE OR JURISDICTION IN WHICH SUCH OFFER, SOLICITATION, OR SALE WOULD BE UNLAWFUL PRIOR TO REGISTRATION OR OUALIFICATION UNDER THE SECURITIES LAWS OF SUCH STATE OR JURISDICTION.

THIS REPORT AND THE EXHIBITS HERETO INCLUDE "FORWARD-LOOKING STATEMENTS." HARMONY'S AND NEXTDECADE'S ACTUAL RESULTS MAY DIFFER FROM THEIR RESPECTIVE EXPECTATIONS, ESTIMATES AND PROJECTIONS AND, CONSEQUENTLY, YOU SHOULD NOT RELY ON THESE FORWARD LOOKING STATEMENTS AS PREDICTIONS OF FUTURE EVENTS. WORDS SUCH AS "EXPECT," "ESTIMATE," "PROJECT," "BUDGET," "FORECAST," "ANTICIPATE," "INTEND," "PLAN," "MAY," "WILL," "COULD," "SHOULD," "BELIEVES," "PREDICTS," "POTENTIAL," "CONTINUE," AND SIMILAR EXPRESSIONS ARE INTENDED TO IDENTIFY SUCH FORWARD-LOOKING STATEMENTS. THESE FORWARD-LOOKING STATEMENTS INCLUDE, WITHOUT LIMITATION, HARMONY'S AND NEXTDECADE'S EXPECTATIONS WITH RESPECT TO FUTURE PERFORMANCE; ANTICIPATED FINANCIAL IMPACTS OF THE PROPOSED TRANSACTIONS; APPROVAL OF THE PROPOSED TRANSACTIONS BY STOCKHOLDERS; THE SATISFACTION OF THE CLOSING CONDITIONS TO THE PROPOSED TRANSACTIONS; AND THE TIMING OF THE COMPLETION OF THE PROPOSED TRANSACTIONS.

THERE ARE SIGNIFICANT RISKS AND UNCERTAINTIES THAT COULD CAUSE THE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THE EXPECTED RESULTS. MOST OF THESE FACTORS ARE OUTSIDE THE PARTIES' CONTROL AND DIFFICULT TO PREDICT. FACTORS THAT MAY CAUSE SUCH DIFFERENCES INCLUDE: BUSINESS CONDITIONS; WEATHER AND NATURAL DISASTERS; CHANGING INTERPRETATIONS OF GAAP; OUTCOMES OF GOVERNMENT REVIEWS; INQUIRIES AND INVESTIGATIONS AND RELATED LITIGATION; CONTINUED COMPLIANCE WITH GOVERNMENT REGULATIONS; LEGISLATION OR REGULATORY ENVIRONMENTS; REQUIREMENTS OR CHANGES ADVERSELY AFFECTING THE BUSINESS IN WHICH NEXTDECADE IS ENGAGED; FLUCTUATIONS IN CUSTOMER DEMAND; MANAGEMENT OF RAPID GROWTH; INTENSITY OF COMPETITION FROM OTHER PROVIDERS OF LIQUEFIED NATURAL GAS ("LNG") AND RELATED SERVICES; GENERAL ECONOMIC CONDITIONS; GEOPOLITICAL EVENTS AND REGULATORY CHANGES; AND OTHER FACTORS SET FORTH IN HARMONY'S FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION AND AVAILABLE AT WWW.SEC.GOV. OTHER FACTORS INCLUDE THE POSSIBILITY THAT THE PROPOSED TRANSACTIONS DO NOT CLOSE, INCLUDING DUE TO THE FAILURE TO RECEIVE REQUIRED STOCKHOLDER APPROVAL, OR THE FAILURE OF OTHER CLOSING CONDITIONS.

THE FOREGOING LIST OF FACTORS IS NOT EXCLUSIVE. ADDITIONAL INFORMATION CONCERNING THESE AND OTHER RISK FACTORS IS, AND MAY BE, CONTAINED IN HARMONY'S FILINGS WITH THE SEC. ALL SUBSEQUENT WRITTEN AND ORAL FORWARD-LOOKING STATEMENTS CONCERNING HARMONY AND NEXTDECADE, THE PROPOSED TRANSACTIONS OR OTHER MATTERS AND ATTRIBUTABLE TO HARMONY AND NEXTDECADE OR ANY PERSON ACTING ON THEIR BEHALF ARE EXPRESSLY QUALIFIED IN THEIR ENTIRETY BY THE CAUTIONARY STATEMENTS ABOVE. READERS ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE UPON ANY FORWARD-LOOKING STATEMENTS, WHICH SPEAK ONLY AS OF THE DATE MADE. NEITHER HARMONY NOR NEXTDECADE UNDERTAKES OR ACCEPTS ANY OBLIGATION OR UNDERTAKING TO RELEASE PUBLICLY ANY UPDATES OR REVISIONS TO ANY FORWARD-LOOKING STATEMENT TO REFLECT ANY CHANGE IN THEIR EXPECTATIONS OR ANY CHANGE IN EVENTS, CONDITIONS OR CIRCUMSTANCES ON WHICH ANY SUCH STATEMENT IS BASED.

### Item 7.01 Regulation FD Disclosure.

Attached as Exhibits 99.1 and 99.2 to this Current Report is an executive summary and investor presentation, respectively, that may be used by Harmony for meetings with its security holders and other interested persons in connection with its proposed business combination with NextDecade.

This information furnished hereunder, including the related exhibit, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any disclosure document of Harmony, except as shall be expressly set forth by specific reference in such document.

### Item 8.01 Other Events.

On May 9, 2017, Harmony filed a preliminary proxy statement for its proposed business combination with NextDecade with the Securities and Exchange Commission which contained all the material information relating to the proposed business combination. Eric S. Rosenfeld, Harmony's Chief Executive Officer, agreed in connection with Harmony's initial public offering to enter into an agreement in accordance with the guidelines of Rule 10b5-1 of the Securities Exchange Act of 1934, as amended, pursuant to which he will place limit orders for an aggregate of up to \$500,000 of our common stock commencing two business days after the filing of such material information.

Accordingly, Mr. Rosenfeld's purchase obligation will commence on Friday, May 12, 2017. Purchases will be made at prices at or below \$10.28, which is the per-share amount held in Harmony's trust account. Purchases will continue until the earlier of (1) the record date for the stockholder meeting at which the business combination is to be approved or (2) the date such purchases reach \$500,000 in total.

### Item 9.01 Financial Statements and Exhibits.

### (d) Exhibits:

Exhibit Description
99.1 Executive Summary
99.2 Investor Presentation

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: May 10, 2017

HAROMONY MERGER CORP.

By: <u>/s/ Eric S. Rosenfeld</u>
Name: Eric S. Rosenfeld
Title: Chief Executive Officer



























EXECUTIVE SUMMARY Developing Low-Cost LNG Export Solutions from the Permian Basin and Eagle Ford Shale in South Texas

# **EXECUTIVE SUMMARY**

# PROPOSED MERGER NEXTDECADE, LLC HARMONY MERGER CORP.



# **Disclaimer and Forward Looking Statements**



The information provided in this Executive Summary with respect to NextDecade, LLC (the "Company") has been provided for informational purposes only. This Executive Summary shall neither constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which the offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of any such jurisdiction. This Executive Summary relates to the proposed business combination between Harmony and NextDecade and does not contain all of the information that should be considered concerning the business combination nor is it intended to provide a basis for any investment decision or any other decision in respect of the business combination. Harmony and its directors and executive officers may be deemed to be participants in the solicitation of proxies in connection with the special meeting of Harmony Stockholders to be held to approve the proposed business combination. Stockholders are advised to read, when available, Harmony's definitive proxy statement in connection with the solicitation of proxies for the special meeting because these materials will contain important information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of proxies to approve the business combination. The definitive proxy statement for the special meeting will be mailed to stockholders as of a record date to be established for voting on the proposed business combination. Stockholders will also be able to obtain copies of the proxy statement, without charge, by directing a request to: Harmony Merger Corp., 777 Third Avenue, 37th Floor, New York, NY 10017. The proxy statement and definitive proxy statement, once available, can be obtained, without charge, at the Securities and Exchange Commission's internet site, www.sec.gov.

Neither the Company nor any of its affiliates or representatives makes any representation or warranty, express or implied, as to the accuracy or completeness of this Executive Summary or any of the information contained herein, or any other written or oral communication transmitted or made available to the recipient or its affiliates or representatives. The Company and its affiliates or representatives expressly disclaim to the fullest extent permitted by law any and all liability based, in whole or in part, on this Executive Summary or any information contained herein and any other written or oral communication transmitted or made available to the recipient or its affiliates or representatives, including, without limitation, with respect to errors therein or omissions therefrom.

This Executive Summary does not attempt to present all the information that prospective investors may require.

Recipients should not assume that the information in this Executive Summary is accurate as of any date other than May 10, 2017. Nothing contained herein is, or should be relied upon as, a promise or representation as to future performance. The Company does not undertake any obligation to update or revise this Executive Summary to reflect events or circumstances after the date of this Executive Summary.

Certain of the information contained herein concerning industry and market data, economic trends, market position and competitiveness is based upon or derived from information provided by third-party consultants and other industry sources. While the Company believes these sources to be reliable, none of the Company or any of its affiliates or representatives can guarantee the accuracy of such information. Further, none of the Company or any of its affiliates or representatives have reviewed or independently verified the assumptions upon which projections of future trends and performance in such information are based.

Recipients should not construe the contents of this Executive Summary, or any prior or subsequent communications from or with the Company or its advisors, as legal, tax or business advice. Each recipient should consult its own attorney and business advisor as to the legal, business, and tax and related matters concerning the Company.

#### Forward Looking Statements

This Executive Summary includes certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding future financial performance, future growth and future acquisitions. These statements are based on NextDecade's and Harmony's managements' current expectations or beliefs as well as assumptions concerning the events and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive and/or regulatory factors, and other risks and uncertainties affecting the development of NextDecade's business. These risks, uncertainties and contingencies include: business conditions; weather and natural disasters; changing interpretations of GAAP; outcomes of government reviews; inquiries and investigations and related litigation; continued compliance with government regulations; legislation or regulatory environments; requirements or changes adversely affecting the business in which NextDecade is engaged; fluctuations in customer demand; management of rapid growth; intensity of competition from other providers of liquefied natural gas (LNG) and related services; general economic conditions; geopolitical events and regulatory changes; the possibility that the proposed business combination does not close, including due to the failure to receive required security holder approvals or the failure of other closing conditions; and other factors set forth in Harmony's filings with the Securities and Exchange Commission and available at www.sec.gov. The information set forth herein should be read in light of such risks. Forward-looking statements speak only as of the date of this document. Neither Harmony nor NextDecade undertakes, and expressly disclaims any obligation to, update or alter its forward-looking statements to reflect events or circumstances after the date of this Executive Summary, whether as a result of new informatio

# Introduction



NextDecade is a liquefied natural gas ("LNG") development company focused on LNG export projects and associated pipelines in the State of Texas. The management team is comprised of industry leaders with experience across the global LNG value chain.



NextDecade's first proposed LNG export facility, the Rio Grande LNG ("RGLNG") project located in Brownsville, Texas, is optimally located in close proximity to associated and stranded gas resources in the Permian Basin and Eagle Ford Shale.



RGLNG and the associated Rio Bravo Pipeline ("RBPL"), originating in the Agua Dulce market area, are well-positioned among the second wave of U.S. LNG projects.



Using proven technology and a seasoned engineering, procurement, and construction ("EPC") contractor, NextDecade expects to provide its customers around the world with flexible solutions for low-cost, reliable LNG as the global LNG market faces an impending supply shortfall early in the next decade.

# Highlights (1 of 2)



### **Proposed Merger**

- NextDecade and Harmony Merger Corp. announced plans to merge on March 13, 2017
- All-stock transaction expected to yield combined entity with pro forma EV of approximately \$1.0 billion at closing

### Capital Cost, Liquefaction Technology, Engineering

- Selected proven and widely utilized technology from Air Products (C3MR<sup>™</sup>); collaborating with EPC contractor (CB&I) and key equipment providers (GE Oil & Gas) and vendors to ensure engineering and cost optimization
- NextDecade estimates construction costs for the first three liquefaction trains of the RGLNG project of \$478-502/ton before owners' costs, financing costs, and contingencies; target reduction to less than \$450/ton
- Finalizing negotiations for lump-sum turnkey ("LSTK") EPC contract with performance, time, and cost guarantees

### Management, Current Financial Partners, Invested Capital to Date

- NextDecade's management team is comprised of pioneers in the global LNG industry with experience developing some of the most prestigious projects across the global LNG value chain
- Principal members of NextDecade include funds managed by York Capital Management, Valinor Management, and Halcyon Capital Management
- Earlier this year, GE Oil & Gas made a \$25 million common equity commitment and secured right to invest up to \$1.0 billion of project-level financing (equity or debt) for RGLNG at final investment decision ("FID")
- NextDecade continued investing during the commodity downturn in 2015 and 2016 to further drive down the overall project cost, and believes its resulting advanced position facilitates an expected FID in mid-2018

# Highlights (2 of 2)



### Commercial

- Executed non-binding Heads of Agreement ("HOAs") with prospective customers; substantive sale and purchase agreement ("SPA") negotiations ongoing with array of customers in Asian, European, and other global markets
- Choice of flexible offtake contracting models such as tolling, free on board ("FOB") or delivered ex-ship ("DES"); also deploying strategies for customers to capture full LNG value chain through collaboration with producers

### **Gas Supply**

- NextDecade's RGLNG is optimally located close to key reserve basins (especially the Permian Basin and Eagle Ford Shale) with large quantities of associated gas (a byproduct of oil production)
- Significant gas production with anticipated takeaway capacity constraints could lead to negative price differential vis-à-vis Henry Hub, potentially affording RGLNG a competitive advantage relative to other project sponsors

### Valuation

- NextDecade and Harmony believe transaction valuation is at a significant discount to intrinsic value derived from a discounted cash flow (DCF) analysis and public market peer-group valuations
- Business combination expected to close in mid-2017

### Regulatory

- RGLNG and RBPL filed formal Federal Energy Regulatory Commission ("FERC") applications on May 5, 2016
- Draft Environmental Impact Statement ("DEIS") expected to be issued in mid-2017
- Final authorization expected in mid-2018

# **Proposed Merger:** Overview



Harmony Merger Corp. (NASDAQ: HRMN, HRMNU, HRMNW) ("Harmony") and NextDecade, LLC ("NextDecade") have executed a definitive merger agreement ("Agreement") for a business combination transaction ("Proposed Merger"), which would result in NextDecade becoming a publicly listed company. The Proposed Merger is expected to close in mid-2017.

### **Proposed Merger Details**

- The Proposed Merger is expected to yield a combined entity with a proforma enterprise value of approximately \$1.0 billion at closing.
- Harmony and NextDecade believe this transaction represents an opportunity to invest at a discount to the intrinsic valuation derived from a discounted cash flow (DCF) analysis and public market peer-group valuations (assuming just 3 out of 6 trains at RGLNG take FID).\*
- Following a vote on the extension of its corporate existence on March 27, 2017, Harmony, a NASDAQ-listed Special Purpose Acquisition Company ("SPAC"), has \$112.8 million of cash in trust as of April 1, 2017. As a condition of the Proposed Merger, Harmony must have at least \$25 million of cash in its trust account at closing.
- If the Proposed Merger is completed, Harmony will issue to NextDecade members approximately 97.87 million shares of Harmony common stock at closing, with up to 19.57 million additional contingent shares issued to NextDecade members upon the achievement of certain milestones.
- Assuming no redemptions by Harmony stockholders, current Harmony stockholders will own approximately 13.0 percent of the combined company immediately following the Proposed Merger. <sup>1</sup>
- Completion of the Proposed Merger is subject to approval of the Harmony stockholders and certain customary conditions. The Proposed Merger is expected to close in mid-2017.

### Combined Entity Ownership Structure<sup>1</sup>

Harmony Stockholders 13.0% NextDecade Members 87.0%



Rio Grande LNG, LLC Liquefaction | 27 mtpa

Rio Bravo Pipeline Company, LLC Pipeline | 4.5 Bcf/d

> Pelican Island LNG, LLC Liquefaction (Shoal Point)

El Dorado Pipeline, LLC Pipeline

FSRU and LNG Trading Advisory Services

1: Pending completion of merger. Ownership percentages are estimates, and assume no redemptions by Harmony stockholders and no additional investment in NextDecade prior to the closing of the Proposed Merger. The list of NextDecade subsidiaries is not necessarily exhaustive.

\*Intrinsic valuation derived from discounted cash flow analysis of NextDecade's terminal value utilizing assumed EBITDA terminal value multiples, MLP cash flow yields, and various discount rates.

Peer group may include Cheniere Energy, Inc. [LNG], Liquefied Natural Gas Ltd [LNGL], and Tellurian, Inc. (TELL).

# **Proposed Merger:** Rationale



NextDecade and Harmony believe the Proposed Merger creates value for both companies' current and future stakeholders, positioning RGLNG for positive FID in mid-2018.

### **NextDecade Rationale**

- Public listing enhances global profile among prospective customers, financing counterparties, and strategic partners of NextDecade's LNG export projects and associated pipelines in Texas
- Proposed Merger expected to enhance NextDecade's ability to provide solutions to customers and producers, affording access to public markets and bolstering its cash position prior to a positive FID
- NextDecade to achieve further de-risking of its projects via a lower cost of capital enhancing the ability to attract additional world-class customers and partners with binding commercial offtake and gas supply
- Partnership with Harmony's principal executives affords NextDecade incremental expertise in public company operations

### **Harmony Rationale**

- Proposed Merger provides Harmony stockholders a unique opportunity to participate in the U.S. LNG export market through projects with access to abundant and low-cost natural gas resources in the Permian Basin and Eagle Ford Shale
- With significant invested capital to date, NextDecade plans to secure project-level financing to enable construction of liquefaction facilities and pipelines with residual cash flows to NextDecade stockholders
- Proposed all-stock transaction valued at a discount to the intrinsic valuation derived from a discounted cash flow (DCF) analysis and public market peergroup valuations (assuming just 3 out of 6 trains at RGLNG take FID)\*





\*Intrinsic valuation derived from discounted cash flow analysis of NextDecade's terminal value utilizing assumed EBITDA terminal value multiples, MLP cash flow yields, and various discount rates. Peer-group may include Cheniere Energy, Inc. (LNG), Liquefield Natural Gas Ltd (LNG), and Tellurian, Inc. (TELL). NextDecade is likely to experience certain operating budget increases as a result of becoming a public company. NextDecade is not now, and will not be immediately post-merger, a master limited partnership ("MLP").

## NextDecade: Overview



NextDecade is a LNG development company focused on LNG export projects and associated pipelines in the State of Texas. NextDecade's first proposed LNG export facility, RGLNG in Brownsville, Texas, along with the associated RBPL originating in the Agua Dulce market area, is well-positioned among the second wave of U.S. LNG projects.

· 984-acre site optimally located in the Port of Brownsville, Texas, in close proximity to

### associated and stranded gas resources in the Permian Basin and Eagle Ford Shale · Planned capacity of 27 million tons per annum (mtpa) (6 trains x 4.5 mtpa each) · Significant volume of HOAs signed Up to 4.5 Bcf/d from key Texas hub via planned RBPL **Rio Grande LNG** Overview FERC application filed May 2016; draft EIS expected in mid-2017 · DOE authorization for FTA countries; non-FTA approval pending · Start-up planned for 2022 · Second 994-acre site leased on the Houston Ship Channel in Texas City (Shoal Point) · Competitive EPC costs, with construction cost estimates of \$478-502/ton before owners' costs, financing costs, and contingencies, and with target cost reduction to less than \$450/ton Proximity to low-cost feed gas sourced from Permian Basin and Eagle Ford Shale Competitive Proven and widely utilized Air Products C3MR™ technology **Advantages** · Experienced team, strong relationships with technical and commercial partners · Limited project and ship channel congestion at Brownsville site · Flexible offtake models (toll, FOB, and DES)





# **Global LNG Market:** Highlights



LNG demand is projected to rise for the foreseeable future, driven by a number of factors. While currently oversupplied, the LNG market is expected to enter a prolonged period of shortage in the early 2020s, according to an array of industry consultants.

- Strengthening Global Demand. We believe LNG demand will rise over the coming years, driven by widespread interest in cleaner-burning, higher-yielding fuels, increased coal plant retirements, geopolitical considerations, and burgeoning demand from new buyers.
- <u>U.S. LNG Sought After.</u> We believe traditional LNG buyers are seeking to diversify away
  from oil-linked contracts and are looking to increase destination flexibility; as a result, lowcost U.S. LNG is poised to capture market share, supported by the country's abundant gas
  supply—particularly, in the case of NextDecade, access to cheap and abundant associated
  gas from the Permian Basin and Eagle Ford Shale—existing pipeline infrastructure,
  geopolitical trade considerations, and a competitive project execution environment.
- Supply Shortfall. A global supply shortfall is developing as LNG market dynamics are shifting towards new and emerging markets, with burgeoning sector opportunities such as LNG-to-power adding to global LNG demand. Diminishing resources in historically abundant LNG markets, as well as expiring contracts (not necessarily re-contracting with existing providers) in an array of jurisdictions, further increase the desire among LNG buyers and importers to diversify their supply with reliable and cost-effective solutions. NextDecade plans to commence commercial operations of its RGLNG facility in time for a global supply shortfall expected in 5-7 years.<sup>1</sup>
- Growing Regasification Capacity. According to the International Gas Union, since 2014, ten
  countries have constructed almost 50 mtpa of regasification capacity, with a further 60
  mtpa already under construction and expected to be operational by the end of 2017
  boosting the need for LNG. As the LNG market expands and more companies explore
  import options aided by Floating Storage Regasification Units ("FSRUs"), we believe a wide
  variety of importers will emerge leading to increased demand for LNG.





1: Energy Information Administration | 2: Wood Mackenzie

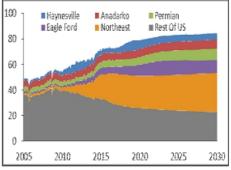
# U.S. Gulf Coast LNG: Highlights



NextDecade's commercial progress to date indicates strong market interest and, more specifically, interest in feed gas sourced from West and South Texas, which benefits from low-cost associated gas as production in key basins (Permian Basin and Eagle Ford Shale) is expected to create more supply than available demand.

- Cheap Feedstock Gas. We believe RGLNG is the most proximate LNG project to the robust reserves and production of the Permian Basin and Eagle Ford Shale providing it with access to some of the cheapest feedstock gas in the U.S. Excess gas cannot be flared for extended periods of time in the State of Texas.<sup>1</sup> Thus, associated gas break-evens in the Permian Basin imply "negative" basis, providing an opportunity for gas to reach Gulf Coast markets economically. We believe stable outlets like LNG export facilities are likely more attractive for gas producers than domestic options where incremental demand may be limited.
- Infrastructure Expansion. We believe NextDecade's RBPL, designed to interconnect with eight
  existing pipelines with a combined throughput capacity of 6.7 Bcf/d, will have supply flexibility and
  competitive pricing. Eastward takeaway capacity is already expanding in the region, with high-profile
  plans over the next 12-18 months among key sponsors such as Enterprise, Energy Transfer, and
  others.<sup>2</sup>
- Significant Local Investment. Significant local investment has led and is anticipated to lead to even more production and resource discoveries. Apache Corporation recently confirmed the discovery of a significant new resource play, the "Alpine High," in the southern portion of the Delaware Basin with 75 Tcf of rich gas in place.<sup>3</sup> Overall, the Permian Basin saw nearly \$30 billion of M&A activity in 2016; drilling and completion (D&C) spending is expected to increase in the coming years which will only further increase supply.<sup>4</sup> Recent activity highlights strong interest in the region, and includes (among others) a working interest acquisition by Blackstone Energy Partners and Sanchez Energy in the Western Eagle Ford Shale, as well as increased capital budgets and acreage accumulation by leading return-oriented producers (e.g. Pioneer Natural Resources, EOG Resources).<sup>5</sup> Significant gas production relative to anticipated takeaway capacity constraints could lead to negative basis as compared to Henry Hub, affording NextDecade a competitive advantage relative to other secondwave U.S. LNG project sponsors.





1: Railroad Commission of Texas, Statewide Rule 32 | 2: Company Presentations and Public Statements | 3: Apache Corporation Press Release, September 7, 2016 | 4: Dealogic, November 28, 2016 | 5: Company Presentations and Public Statements | Graph info sourced from Ponderosa Energy

# Rio Grande LNG: Commercial



NextDecade has made substantial progress with prospective customers to date. NextDecade is in the midst of advanced negotiations with an array of prospective customers in key Asian, European, and other global markets that comprise portfolio buyers, traders, and utilities in these jurisdictions, among others.

### **Commercial Strategy**

- NextDecade's management team intends to leverage its experience from decades in the natural gas and LNG industries to create and/or capture substantial demand from both new and existing buyers.
- In particular, NextDecade's management has distinctive knowledge of and experience with developing FSRUs, enhancing the prospect of capturing new demand growth in emerging markets.
- Ms. Eisbrenner, NextDecade's Chairman and CEO, is a member of the National Petroleum Council. Additionally, she was invited to sit on JERA's Fuel Business Expert Advisory Board in 2017. JERA is the world's largest LNG buying consortium, and this role elevates NextDecade's profile and credibility among critical East Asian customers.
- NextDecade plans to accommodate various levels of buyer sophistication, and as such can offer various pricing models, including pure toll, FOB, and DES.

### **Prospective Customer Overview**

- NextDecade has engaged a variety of potential customers, almost all of which represent "end-use" demand, in key markets around the globe.
- Many of these prospective customers have indicated an interest in diversifying away from oil-linked supplies, and further diversifying from Henry Hub-linked U.S. supplies.
- NextDecade is in ongoing discussions with (i) international oil companies, (ii) established utilities currently importing LNG and facing contract roll-off or uneconomical pricing, (iii) new importers of LNG seeking to develop smaller-scale facilities, including FSRU capabilities near shore to growing LNG markets, and (iv) other prospective customers.\*
- NextDecade has also had discussions with entities facing flagging domestic production amidst aging resource basins. As energy demand around the world rises, some of these countries are facing new supply shortages or are not able to fulfill existing contracts.



\* Among other FSRU capabilities and experience, NextDecade announced a HOA with FLEX LNG on December 12, 2016.

# Rio Grande LNG: Engineering



RGLNG's EPC liquefaction costs are expected to be among the most competitive in the world due to NextDecade's close collaboration with its EPC contractor (Chicago Bridge & Iron) and equipment providers (GE Oil & Gas), as well as its use of proven technology (AP-C3MR™).

### Capital Cost, Liquefaction Technology, and Engineering

- NextDecade engaged CB&I to conduct its front-end engineering and design ("FEED") work, and is in the process of finalizing detailed negotiations for a LSTK EPC contract that includes performance, time, and cost guarantees.
- ➤ Air Products' C3MR<sup>TM</sup> Technology is used in a wide array of LNG projects around the world, including in several LNG projects under construction in the United States. On April 25, 2017, NextDecade announced its intent to utilize GE's gas turbine and compressor equipment, representing another step in de-risking aspects of the project.
- NextDecade's FERC applications contemplate the project's entire six trains of production. NextDecade's base case is to start with three trains at RGLNG, though the Company can take an initial positive FID on as few as two trains.
- NextDecade estimates construction costs for the first three liquefaction trains of the RGLNG project of approximately \$478-502/ton before owners' costs, financing costs, and contingencies. Next Decade estimates construction costs for a positive FID on just two trains would be \$536-563/ton.
- NextDecade believes that value improvements identified by CB&I and NextDecade could achieve further potential EPC cost reduction to approximately \$500-535/ton for two trains, with a target reduction to less than \$450/ton in the three-train base case, through optimization efforts undertaken by NextDecade in conjunction with its EPC contractor, equipment suppliers, and other integrated system vendors.













# Rio Grande LNG: Regulatory



NextDecade filed its formal FERC application in May 2016 and has allocated significant time and resources to advance the regulatory processes with FERC and other agencies.

### **Regulatory Highlights**

- NextDecade commenced pre-filing with FERC in March 2015 and filed its formal application under Section 3 of the Natural Gas Act on May 5, 2016. The Company has devoted significant time and resources in its initial filings and FERC responses in an effort to minimize the required time for FERC approval.
- A DEIS is expected in mid-2017, while final authorization of RGLNG under Section 3(a) of the Natural Gas Act, and of RBPL under Section 7(c) of the Natural Gas Act, is expected in mid-2018.
- Additionally, NextDecade has already received its authorization from the U.S. Department of Energy ("DOE") to export LNG from the United States to countries with which the U.S. has executed free trade agreements ("FTAs"), and anticipates non-FTA authorization shortly after completion of the FERC process.
- NextDecade views its LNG export project favorably in relation to some of the stated goals of the Trump administration: namely a greater emphasis on U.S. natural resource production, focus on increased exports to reduce the U.S. trade deficit with nations (e.g. Japan), desire for new infrastructure assets, and the creation of construction and other jobs that come with it, among others.



# Rio Grande LNG: Gas Supply

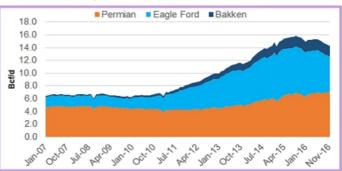


RGLNG is optimally located close to key reserve basins (especially the Permian Basin and Eagle Ford Shale) and has access to entirely different pipeline networks than other competitive projects in Eastern Texas and Western Louisiana.

### **Texas Gas Market**

- The Permian Basin saw nearly \$30 billion of M&A activity in 2016, approximately half of all U.S. upstream M&A activity. Drilling and Completion (D&C) spending in the Basin is expected to more than double by 2018, and comprise approximately 45 percent of total U.S. D&C spending in the next two years (from just 20 percent in 2014).
- In the past few years, significant discoveries have taken place in the Permian Basin and Eagle Ford Shale. In September 2016, Apache Corp. announced the discovery of 75 Tcf of rich natural gas in the Barnett and Woodford shales alone.
- These basins are also expected to produce vast quantities of associated gas, which occurs concurrently with oil production, regardless of the current price of natural gas.
- Per Texas state law, associated gas cannot be flared for extended periods of time, meaning producers must find some outlet for their unintended gas production. Given seasonal Mexican demand, diminishing West Coast demand, and increased gas supplies from the Northeast, local LNG export facilities represent one of the most attractive offtake opportunities.
- West and South Texas gas infrastructure continues to be developed, evidenced by the construction or acquisition of several pipelines (recently, Kinder Morgan, Enterprise, Blackstone, and Namerico, among others) and storage assets.

Permian, Eagle Ford, and Bakken Natural Gas Production



Production Trends. According to the Energy Information Administration ("EIA"), current natural gas production in the Permian Basin has risen to more than 8.1 Mcf/d from May 2016 levels of approximately 6.9 Mcf/d. Current oil production in the Permian has risen to more than 2.3 MMbbl/d from 1.9 MMbbl/d in May 2016. These comprise 17.0% and 18.8% year-over-year increases, respectively, and both capital spending and production are expected to continue rising precipitously in the coming years.

Competitive Advantages for NextDecade. Significant gas production relative to anticipated takeaway capacity constraints could lead to negative basis as compared to Henry Hub, affording NextDecade a competitive advantage relative to other second-wave U.S. LNG project sponsors.

Graph Source: EIA, NGI's Daily Gas Price Index calculations

# NextDecade: Management



NextDecade is supported by a management team that has experience developing some of the most prestigious projects across the global LNG value chain.

	-
Kathleen Eisbrenner Chief Executive Officer	Kathleen Eisbrenner oversees development and execution of NextDecade's liquefaction and pipeline strategies. She was formerly executive vice president at Royal Dutch Shell, where she was responsible for the company's global LNG portfolio management and LNG trading. Prior to Shell, Eisbrenner was the founder and CEO of Excelerate Energy, focused on developing the FSRU industry. Eisbrenner also held various senior management positions at El Paso Energy. Eisbrenner is a member of the National Petroleum Council, American Bureau of Shipping, JERA's Fuel Business Expert Advisory Board, and Junior Achievement of Southeast Texas, among others. She is a former member of the Board of Directors of Chesapeake Energy. Eisbrenner holds a Bachelor of Science degree in civil engineering from the University of Notre Dame.
René van Vliet Chief Operating Officer	René van Vliet is responsible for developing midstream LNG solutions at NextDecade. Prior to his work at NextDecade, van Vliet worked at Shell International for almost 32 years, most recently as vice president of Global LNG, Shell Gas & Power. He has been involved in LNG developments since 1992, overseeing projects on four continents. During his time at Shell, he was responsible for a global LNG project portfolio, including land-based LNG, floating LNG, regasification, and small-scale LNG. van Vliet holds a Master of Science degree in civil engineering from the Technical University of Eindhoven.
Ben Atkins Chief Financial Officer	Ben Atkins is responsible for NextDecade's financial strategy, reporting, controls, and budgeting. Before joining NextDecade, Atkins served as senior vice president at GE Capital, where he spent 10 years primarily in underwriting and portfolio management roles for thermal power and midstream equity investments. Atkins previously worked at McKinsey & Company and as a risk manager in State Street Corporation's Securities Finance division. Atkins is a CFA charterholder and a licensed Certified Public Accountant in Connecticut and Texas. He was valedictorian of his class at the United States Naval Academy, and served as a nuclear engineer in the United States Navy Submarine Force.
Alfonso Puga Chief Commercial Officer	Alfonso Puga oversees NextDecade's efforts to sign long-term offtake contracts with NextDecade's customers around the world. Puga has spent more than 18 years in the natural gas and LNG industries, initially at Gas Natural and then Union Fenosa Gas, where he managed a portfolio of 6 Bcm of LNG. Following his time at Union Fenosa, Puga worked at both Essent Trading (today RWE) and Goldman Sachs, where he formed the LNG trading desk. Puga holds a degree in Industrial Electrical Engineering from the Polytechnic University of Catalonia and earned an Executive MBA from the IMD-Lausanne.
Shaun Davison SVP, Development & Regulatory Affairs	Shaun Davison leads NextDecade's commercial project development efforts in North America. Davison has spent more than 20 years in the energy industry including with Consolidated Natural Gas and Dominion Resources, where he focused on business development, marketing, corporate strategy and major M&A transactions including Dominion's purchase of the Cove Point LNG import terminal. Davison previously worked for Teekay Corporation and Excelerate Energy, where he led global project development for LNG regasification opportunities in nine countries and managed small-scale LNG projects in the Caribbean and Baltic regions. He holds a Bachelor of Science degree in management science and economics from West Virginia Wesleyan College and a Master of Business Administration from West Virginia University.
Krysta De Lima General Counsel	Krysta De Lima is responsible for all of NextDecade's legal and contractual matters. De Lima worked in Bechtel's Oil, Gas and Chemicals business unit where she advised on major EPC contracts and transactions across the globe. Prior to that, De Lima served as lead counsel at BG Group plc where she advised on upstream, midstream and downstream projects and investments, including on BG Group's investments in all four trains at Atlantic LNG in Trinidad. Prior to BG Group, De Lima worked in private practice at Arthur Andersen. De Lima is qualified to practice law in New York, France, England, the British Virgin Islands and Trinidad and Tobago.

# **NextDecade:** Current Financial Partners



NextDecade has strong financial partners in York Capital Management, Valinor Management, Halcyon Capital Management, and GE Oil & Gas.









### **Financial Entities**

 York Capital Management · ND Board: Matthew Bonanno, David Magid, William Vrattos

- AUM: \$17 billion\*

- Founder: James Dinan (1991)

 York Capital Management is a global investment firm that seeks to generate attractive risk-adjusted returns across business and market cycles through a combination of focused research, investment selection, and disciplined risk management. York Capital Management invests in distressed and event-driven strategies in both public and private assets.

> Valinor Management · ND Board: Brian Belke

AUM: \$3 billion\*

Founder: David Gallo (2007)

 Valinor Management is a long-term value investor that employs a disciplined, bottom-up fundamental approach to its investment process. The firm primarily invests in public markets, but has a number of private investments in its portfolio and a private equity fund.

> Halcyon Capital Management · ND Board: Avinash Kripalani

AUM: \$9 billion\*

- Founder: Alan B. Slifka (1981)

 Halcyon Capital Management seeks to provide clients with solutions to their investment needs offering commingled funds, managed accounts, CLOs and bespoke structures. Halcyon has institutionalized investment, research, and risk management processes across its strategies.

### Strategic Entities

### GE Oil & Gas

- Under an investment agreement executed earlier this year, GE Oil & Gas has made a \$25 million common equity commitment (\$15 million of which has been invested to date).
- Under a framework agreement, NextDecade named GE Oil & Gas as the exclusive supplier of gas turbine and compressor equipment for the first three liquefaction trains of the RGLNG project.
- NextDecade and GE agreed upon an option for GE to provide a limited notice to proceed ("LNTP") facility amounting to \$150 million to place orders for long-lead time equipment items.
- GE was also granted a right to invest up to \$1.0 billion of projectlevel financing (equity or debt) for RGLNG at FID.

### Strategic Partners

 Harmony and NextDecade have reserved \$100 million of capacity for strategic partners to invest in NextDecade prior to the closing of the Proposed Merger. Pursuant to the definitive merger agreement filed with the SEC on April 18, 2017, strategic partners could receive a discount to the transaction price.

<sup>\*</sup> AUM figures are approximate.

# **NextDecade:** Summary Projections



Shown below are summary projections for NextDecade including anticipated operations at its RGLNG and RBPL facilities. For more information, prospective investors are encouraged to review the proxy statement filed with the SEC for the special meeting of Harmony stockholders to approve the Proposed Merger.

### **NextDecade Summary Projections**

(\$ Millions)		2017E		2018E	2019E	2020E	2021E	2022E		2023E	2024E	2025E	2026E	2027E
Revenue (1)	\$		\$	- \$	-	\$ - \$	- \$	593	\$	1,863 \$	2,630 \$	3,635 \$	4,654 \$	4,962
EBITDA (2)	\$	(44)	\$	(71) \$	(90)	\$ (184) \$	(320) \$	150	\$	1,250 \$	1,905 \$	2,750 \$	3,626 \$	3,892
Pre-Tax Unlevered Operating Cash Flows (3)	\$	(44)	\$	(71) \$	(90)	\$ (184) \$	(320) \$	147	\$	1,237 \$	1,886 \$	2,721 \$	3,587 \$	3,844

- 1) Revenue is assumed to comprise anticipated revenue associated with the liquefaction services NextDecade will conduct for its customers from all six RGLNG proposed liquefaction trains <u>as well as</u> operations from its planned RBPL. The figure does not assume NextDecade generates revenue from the sale of natural gas itself. A portion of NextDecade's assumed liquefaction fee inflates at a fixed rate per year to cover operations and maintenance ("O&M").\*
- 2) EBITDA is a non-GAAP measurement defined as net earnings before interest expense, taxes, depreciation and amortization.
- 3) Pre-tax unlevered operating cash flows is a non-GAAP measurement defined as EBITDA (as defined in (2) above) less projected operating capital expenditures and does not include anticipated capital expenditures associated with the construction of NextDecade's assets.\*

IMPORTANT NOTE: The above is presented on the basis of NextDecade assumptions and projections. Assumptions and projections are inherently hypothetical and subject to revision. Actual results may differ materially. Prospective investors are encouraged to review Harmony's proxy materials as they contain infoornation about investment apportunities in NextDecade, Harmony, and/or the combined entity. In the event of a discrepancy between the proxy statement and this presentation, the proxy statement shall supersede this presentation.

<sup>\*</sup> Not all of the information necessary for a quantitative reconciliation of forward-looking non-GAAP financial measures to the most directly comparable GAAP financial measure is available to NextDecade without unreasonable effort. The probable significance of providing such non-GAAP measures is that the corresponding GAAP measure could be materially different from the non-GAAP measures.



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\* Height Securities, LLC is a broker-dealer registered with the Financial Industry Regulatory Authority (FINRA) and the U.S. Securities and Exchange Commission (SEC), and is a member of the Securities Investor Protection Corporation (SIPC).



























Investor Presentation

Developing Low-Cost LNG Export Solutions from the Permian Basin and Eagle Ford Shale in South Texas

**INVESTOR PRESENTATION** 

PROPOSED MERGER
NEXTDECADE, LLC
HARMONY MERGER CORP.



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Summary

# Introduction



NextDecade is a liquefied natural gas ("LNG") development company focused on LNG export projects and associated pipelines in the State of Texas. The management team is comprised of industry leaders with experience across the global LNG value chain.



NextDecade's first proposed LNG export facility, the Rio Grande LNG ("RGLNG") project located in Brownsville, Texas, is optimally located in close proximity to associated and stranded gas resources in the Permian Basin and Eagle Ford Shale.



RGLNG and the associated Rio Bravo Pipeline ("RBPL"), originating in the Agua Dulce market area, are well-positioned among the second wave of U.S. LNG projects.



Using proven technology and a seasoned engineering, procurement, and construction ("EPC") contractor, NextDecade expects to provide its customers around the world with flexible solutions for low-cost, reliable LNG as the global LNG market faces an impending supply shortfall early in the next decade.

# Highlights (1 of 2)



### **Proposed Merger**

- NextDecade and Harmony Merger Corp. announced plans to merge on March 13, 2017
- All-stock transaction expected to yield combined entity with pro forma EV of approximately \$1.0 billion at closing

### Capital Cost, Liquefaction Technology, Engineering

- Selected proven and widely utilized technology from Air Products (C3MR<sup>™</sup>); collaborating with EPC contractor (CB&I) and key equipment providers (GE Oil & Gas) and vendors to ensure engineering and cost optimization
- NextDecade estimates construction costs for the first three liquefaction trains of the RGLNG project of \$478-502/ton before owners' costs, financing costs, and contingencies; target reduction to less than \$450/ton
- Finalizing negotiations for lump-sum turnkey ("LSTK") EPC contract with performance, time, and cost guarantees

### Management, Current Financial Partners, Invested Capital to Date

- NextDecade's management team is comprised of pioneers in the global LNG industry with experience developing some of the most prestigious projects across the global LNG value chain
- Principal members of NextDecade include funds managed by York Capital Management, Valinor Management, and Halcyon Capital Management
- Earlier this year, GE Oil & Gas made a \$25 million common equity commitment and secured right to invest up to \$1.0 billion of project-level financing (equity or debt) for RGLNG at final investment decision ("FID")
- NextDecade continued investing during the commodity downturn in 2015 and 2016 to further drive down the overall project cost, and believes its resulting advanced position facilitates an expected FID in mid-2018

# Highlights (2 of 2)



### Commercial

- Executed non-binding Heads of Agreement ("HOAs") with prospective customers; substantive sale and purchase agreement ("SPA") negotiations ongoing with array of customers in Asian, European, and other global markets
- Choice of flexible offtake contracting models such as tolling, free on board ("FOB") or delivered ex-ship ("DES"); also deploying strategies for customers to capture full LNG value chain through collaboration with producers

### **Gas Supply**

- NextDecade's RGLNG is optimally located close to key reserve basins (especially the Permian Basin and Eagle Ford Shale) with large quantities of associated gas (a byproduct of oil production)
- Significant gas production with anticipated takeaway capacity constraints could lead to negative price differential vis-à-vis Henry Hub, potentially affording RGLNG a competitive advantage relative to other project sponsors

### Valuation

- NextDecade and Harmony believe transaction valuation is at a significant discount to intrinsic value derived from a discounted cash flow (DCF) analysis and public market peer-group valuations (see slide 49)
- Business combination expected to close in mid-2017

### Regulatory

- RGLNG and RBPL filed formal Federal Energy Regulatory Commission ("FERC") applications on May 5, 2016
- Draft Environmental Impact Statement ("DEIS") expected to be issued in mid-2017
- Final authorization expected in mid-2018



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**Transaction Overview** 

# **Proposed Merger:** Overview



Harmony Merger Corp. (NASDAQ: HRMN, HRMNU, HRMNW) ("Harmony") and NextDecade, LLC ("NextDecade") have executed a definitive merger agreement ("Agreement") for a business combination transaction ("Proposed Merger"), which would result in NextDecade becoming a publicly listed company. The Proposed Merger is expected to close in mid-2017.

### **Proposed Merger Details**

- The Proposed Merger is expected to yield a combined entity with a proforma enterprise value of approximately \$1.0 billion at closing.
- Harmony and NextDecade believe this transaction represents an opportunity to invest at a discount to the intrinsic valuation derived from a discounted cash flow (DCF) analysis and public market peer-group valuations (assuming just 3 out of 6 trains at RGLNG take FID).\*
- Following a vote on the extension of its corporate existence on March 27, 2017, Harmony, a NASDAQ-listed Special Purpose Acquisition Company ("SPAC"), has \$112.8 million of cash in trust as of April 1, 2017. As a condition of the Proposed Merger, Harmony must have at least \$25 million of cash in its trust account at closing.
- If the Proposed Merger is completed, Harmony will issue to NextDecade members approximately 97.87 million shares of Harmony common stock at closing, with up to 19.57 million additional contingent shares issued to NextDecade members upon the achievement of certain milestones.
- Assuming no redemptions by Harmony stockholders, current Harmony stockholders will own approximately 13.0 percent of the combined company immediately following the Proposed Merger. <sup>1</sup>
- Completion of the Proposed Merger is subject to approval of the Harmony stockholders and certain customary conditions. The Proposed Merger is expected to close in mid-2017.

### Combined Entity Ownership Structure<sup>1</sup>

Harmony Stockholders 13.0% NextDecade Members 87.0%



Rio Grande LNG, LLC Liquefaction | 27 mtpa

Rio Bravo Pipeline Company, LLC Pipeline | 4.5 Bcf/d

> Pelican Island LNG, LLC Liquefaction (Shoal Point)

El Dorado Pipeline, LLC Pipeline

FSRU and LNG Trading Advisory Services

1: Pending completion of merger. Ownership percentages are estimates, and assume no redemptions by Harmony stockholders and no additional investment in NextDecade prior to the closing of the Proposed Merger. The list of NextDecade subsidiaries is not necessarily exhaustive.

\*Intrinsic valuation derived from discounted cash flow analysis of NextDecade's terminal value utilizing assumed EBITDA terminal value multiples, MLP cash flow yields, and various discount rates.

Peer group may include Cheniere Energy, Inc. [LNG], Liquefied Natural Gas Ltd [LNGL], and Tellurian, Inc. (TELL).

# Proposed Merger: Rationale



NextDecade and Harmony believe the Proposed Merger creates value for both companies' current and future stakeholders, positioning RGLNG for positive FID in mid-2018.

### **NextDecade Rationale**

- Public listing enhances global profile among prospective customers, financing counterparties, and strategic partners of NextDecade's LNG export projects and associated pipelines in Texas
- Proposed Merger expected to enhance NextDecade's ability to provide solutions to customers and producers, affording access to public markets and bolstering its cash position prior to a positive FID
- NextDecade to achieve further de-risking of its projects via a lower cost of capital enhancing the ability to attract additional world-class customers and partners with binding commercial offtake and gas supply
- Partnership with Harmony's principal executives affords NextDecade incremental expertise in public company operations

### **Harmony Rationale**

- Proposed Merger provides Harmony stockholders a unique opportunity to participate in the U.S. LNG export market through projects with access to abundant and low-cost natural gas resources in the Permian Basin and Eagle Ford Shale
- With significant invested capital to date, NextDecade plans to secure project-level financing to enable construction of liquefaction facilities and pipelines with residual cash flows to NextDecade stockholders
- Proposed all-stock transaction valued at a discount to the intrinsic valuation derived from a discounted cash flow (DCF) analysis and public market peergroup valuations (assuming just 3 out of 6 trains at RGLNG take FID)\*





\*Intrinsic valuation derived from discounted cash flow analysis of NextDecade's terminal value utilizing assumed EBITDA terminal value multiples, MLP cash flow yields, and various discount rates. Peer-group may include Cheniere Energy, Inc. (LNG), Liqueried Natural Gas Ltd (LNGI), and Tellurian, Inc. (TELL). NextDecade is likely to experience certain operating budget increases as a result of becoming a public company. NextDecade is not now, and will not be immediately post-merger, a master limited partnership ("MLP").

## NextDecade: Overview



NextDecade is a LNG development company focused on LNG export projects and associated pipelines in the State of Texas. NextDecade's first proposed LNG export facility, RGLNG in Brownsville, Texas, along with the associated RBPL originating in the Agua Dulce market area, is well-positioned among the second wave of U.S. LNG projects.

· 984-acre site optimally located in the Port of Brownsville, Texas, in close proximity to

### associated and stranded gas resources in the Permian Basin and Eagle Ford Shale · Planned capacity of 27 million tons per annum (mtpa) (6 trains x 4.5 mtpa each) · Significant volume of HOAs signed Up to 4.5 Bcf/d from key Texas hub via planned RBPL **Rio Grande LNG** Overview FERC application filed May 2016; draft EIS expected in mid-2017 · DOE authorization for FTA countries; non-FTA approval pending · Start-up planned for 2022 · Second 994-acre site leased on the Houston Ship Channel in Texas City (Shoal Point) · Competitive EPC costs, with construction cost estimates of \$478-502/ton before owners' costs, financing costs, and contingencies, and with target cost reduction to less than \$450/ton Proximity to low-cost feed gas sourced from Permian Basin and Eagle Ford Shale Competitive Proven and widely utilized Air Products C3MR™ technology **Advantages** · Experienced team, strong relationships with technical and commercial partners · Limited project and ship channel congestion at Brownsville site · Flexible offtake models (toll, FOB, and DES)





# **NextDecade:** Company Highlights



Positioned to Become a Leader Among the Second Wave of U.S. LNG Projects

- The RGLNG project is a planned LNG export facility to be located in the Port of Brownsville, Texas. The associated 137-mile RBPL is
  to originate in the Agua Dulce market area. Together, the projects are positioned to monetize gas reserves of West and South
  Texas, benefiting from proximity to recent discoveries in the Permian Basin and Eagle Ford Shale.
- NextDecade has selected technology from Air Products and General Electric, which are used in a wide array of LNG projects
  around the world, including in several LNG projects under construction in the United States. With global expertise in LNG EPC
  projects, Chicago Bridge & Iron (CB&I) provided NextDecade's front-end engineering and design ("FEED") work. NextDecade is
  currently progressing design, regulatory, engineering, and commercial activities.
- We believe NextDecade's management team has developed some of the most prestigious projects across the LNG value chain, bringing expertise in the technical, commercial, financial, regulatory, and legal aspects of its projects. NextDecade's principal equity holders include funds managed by York Capital Management, Valinor Management, and Halcyon Capital Management, as well as GE Oil & Gas.
- The RGLNG project and associated RBPL are scalable. As designed, NextDecade can take a positive FID based on only two trains.
- NextDecade submitted its pre-filing request to the FERC in March 2015 and filed its formal application in May 2016. The company
  has robust commercial offtake and gas supply strategies in place, and has previously signed HOAs for significant LNG volumes,
  indicating strong market interest.













# **NextDecade:** Summary Projections



Shown below are summary projections for NextDecade including anticipated operations at its RGLNG and RBPL facilities. For more information, prospective investors are encouraged to review the proxy statement filed with the SEC for the special meeting of Harmony stockholders to approve the Proposed Merger.

### **NextDecade Summary Projections**

(\$ Millions)		2017E		2018E		2019E		2020E	2021E		2022E		2023E		2024E		2025E		2026E		2027E	
Revenue (1)	\$	٠.	\$		\$		\$	- \$	- \$		593 \$		1,863	\$	2,630	\$	3,635	\$	4,654	\$	4,962	
EBITDA (2)	\$	(44)	\$	(71)	\$	(90)	\$	(184) \$	(320) \$		150 \$		1,250	\$	1,905	\$	2,750	\$	3,626	\$	3,892	
Pre-Tax Unlevered Operating Cash Flows (3)	\$	(44)	\$	(71)	Ś	(90)	\$	(184) \$	(320) \$		147 \$		1,237	\$	1,886	s	2,721	\$	3,587	ŝ	3,844	

- 1) Revenue is assumed to comprise anticipated revenue associated with the liquefaction services NextDecade will conduct for its customers from all six RGLNG proposed liquefaction trains <u>as well as</u> operations from its planned RBPL. The figure does not assume NextDecade generates revenue from the sale of natural gas itself. A portion of NextDecade's assumed liquefaction fee inflates at a fixed rate per year to cover operations and maintenance ("O&M").\*
- 2) EBITDA is a non-GAAP measurement defined as net earnings before interest expense, taxes, depreciation and amortization.
- 3) Pre-tax unlevered operating cash flows is a non-GAAP measurement defined as EBITDA (as defined in (2) above) less projected operating capital expenditures and does not include anticipated capital expenditures associated with the construction of NextDecade's assets.\*

IMPORTANT NOTE: The above is presented on the basis of NextDecade assumptions and projections. Assumptions and projections are inherently hypothetical and subject to revision. Actual results may differ materially. Prospective investors are encouraged to review Harmony's proxy materials as they contain important information about investment opportunities in NextDecade, Harmony, and/or the combined entity. In the event of a discrepancy between the groxy statement and this presentation, the proxy statement shall suppersede this presentation.

<sup>\*</sup> Not all of the information necessary for a quantitative reconciliation of forward-looking non-GAAP financial measures to the most directly comparable GAAP financial measure is available to NextDecade without unreasonable effort. The probable significance of providing such non-GAAP measures is that the corresponding GAAP measure could be materially different from the non-GAAP measures.



3

Management Team and Partners

# NextDecade: Management



NextDecade is supported by a management team that has experience developing some of the most prestigious projects across the global LNG value chain.

Kathleen Eisbrenner Chief Executive Officer	Kathleen Eisbrenner oversees development and execution of NextDecade's liquefaction and pipeline strategies. She was formerly executive vice president at Royal Dutch Shell, where she was responsible for the company's global LNG portfolio management and LNG trading. Prior to Shell, Eisbrenner was the founder and CEO of Excelerate Energy, focused on developing the Floating Storage Regasification Unit ("FSRU") industry. Eisbrenner also held various senior management positions at El Paso Energy. Eisbrenner is a member of the National Petroleum Council, American Bureau of Shipping, JERA's Fuel Business Expert Advisory Board, and Junior Achievement of Southeast Texas, among others. She is a former member of the Board of Directors of Chesapeake Energy. Eisbrenner holds a Bachelor of Science degree in civil engineering from the University of Notre Dame.
René van Vliet Chief Operating Officer	René van Vliet is responsible for developing midstream LNG solutions at NextDecade. Prior to his work at NextDecade, van Vliet worked at Shell International for almost 32 years, most recently as vice president of Global LNG, Shell Gas & Power. He has been involved in LNG developments since 1992, overseeing projects on four continents. During his time at Shell, he was responsible for a global LNG project portfolio, including land-based LNG, floating LNG, regasification, and small-scale LNG. van Vliet holds a Master of Science degree in civil engineering from the Technical University of Eindhoven.
Ben Atkins Chief Financial Officer	Ben Atkins is responsible for NextDecade's financial strategy, reporting, controls, and budgeting. Before joining NextDecade, Atkins served as senior vice president at GE Capital, where he spent 10 years primarily in underwriting and portfolio management roles for thermal power and midstream equity investments. Atkins previously worked at McKinsey & Company and as a risk manager in State Street Corporation's Securities Finance division. Atkins is a CFA charterholder and a licensed Certified Public Accountant in Connecticut and Texas. He was valedictorian of his class at the United States Naval Academy, and served as a nuclear engineer in the United States Navy Submarine Force.
Alfonso Puga Chief Commercial Officer	Alfonso Puga oversees NextDecade's efforts to sign long-term offtake contracts with NextDecade's customers around the world. Puga has spent more than 18 years in the natural gas and LNG industries, initially at Gas Natural and then Union Fenosa Gas, where he managed a portfolio of 6 Bcm of LNG. Following his time at Union Fenosa, Puga worked at both Essent Trading (today RWE) and Goldman Sachs, where he formed the LNG trading desk. Puga holds a degree in Industrial Electrical Engineering from the Polytechnic University of Catalonia and earned an Executive MBA from the IMD-Lausanne.
Shaun Davison SVP, Development & Regulatory Affairs	Shaun Davison leads NextDecade's commercial project development efforts in North America. Davison has spent more than 20 years in the energy industry including with Consolidated Natural Gas and Dominion Resources, where he focused on business development, marketing, corporate strategy and major M&A transactions including Dominion's purchase of the Cove Point LNG import terminal. Davison previously worked for Teekay Corporation and Excelerate Energy, where he led global project development for LNG regasification opportunities in nine countries and managed small-scale LNG projects in the Caribbean and Baltic regions. He holds a Bachelor of Science degree in management science and economics from West Virginia Wesleyan College and a Master of Business Administration from West Virginia University.
Krysta De Lima General Counsel	Krysta De Lima is responsible for all of NextDecade's legal and contractual matters. De Lima worked in Bechtel's Oil, Gas and Chemicals business unit where she advised on major EPC contracts and transactions across the globe. Prior to that, De Lima served as lead counsel at BG Group plc where she advised on upstream, midstream and downstream projects and investments, including on BG Group's investments in all four trains at Atlantic LNG in Trinidad. Prior to BG Group, De Lima worked in private practice at Arthur Andersen. De Lima is qualified to practice law in New York, France, England, the British Virgin Islands and Trinidad and Tobago.

# NextDecade: Management LNG Experience



The management team at NextDecade possesses extensive LNG experience and, at prior projects, has successfully executed numerous long-term LNG contracts. Projects and companies associated with the management team's industry experience are detailed below.



#### **Regasification Terminals**

- Elba Island, U.S.
- Cove Point, U.S.
- Lake Charles, U.S.
- Altamira, Mexico
- Hazira, India
- Guandong, China
- Gate, Netherlands
- Dragon, UK
- Fos Cavaou, France
- Rivethousa LNG, Greece
- Sines LNG, Portugal
- Pengerang LNG, Malaysia



#### **FSRUs**

- · 8 New-build FSRU vessels
- Gulf Gateway, U.S.
- Northeast Gateway, U.S.
- · Aguirre GasPort, Puerto Rico\*
- Teesside GasPort, UK
- Mina al Ahmadi, Kuwait
- Hadera Gateway, Israel\*
- · Port Qasim GasPort, Pakistan\*
- Jebel Ali, Dubai^
- Aqaba, Jordan
- Tema, Ghana



#### Liquefaction Terminals

- · Qatar Gas IV
- Sakhalin 2, Russia
- Nigeria LNG T6
- · Gorgon LNG, Australia
- Atlantic LNG (T1-4), Trinidad
- · Damietta, Egypt
- · Qalhat LNG, Oman
- · Woodside LNG, Australia
- · Brunei LNG
- Malaysia LNG Tiga
- Prelude FLNG, Australia
- · Tamar FLNG, Israel



#### **Pipelines**

- BG/Spectra BC LNG
- Nabucco West JV
- · BEP JV, Germany
- · Nabucco West JV
- Rehab Project, Egypt
- Dapeng LNG, China
- BP TriStates NGL JV
- · Alaska Pipeline
- · Cove Point expansion Greenbrier











KBR PRODUCTS 4: Dominion gasNatural fenosa



















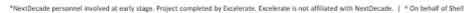












### **World-Class Partners**





#### **EPC Contractor**

- . CB&I, one of the world's premier LNG EPC firms, has been involved in the development of LNG projects for over 50 years
- NextDecade is in the process of finalizing detailed negotiations for a LSTK EPC contract with CB&I, including performance, time, and cost guarantees



#### **Technology Partner**

- NextDecade and GE Oil & Gas have signed an agreement stipulating, inter alia, that NextDecade would commit to using GE's compressor technology for the liquefaction trains' rotating equipment
- . The agreement involves a \$25 million common equity commitment and a right for GE to invest up to \$1.0 billion in the RGLNG project at FID



#### **Development Capital Financial Advisor**

- Height Securities is serving as financial advisor to NextDecade on the Proposed Merger
- · Height has deep expertise in raising development equity for midstream energy firms, with a particular focus on the global LNG market



#### Project Finance Advisors

- · Societe Generale and Macquarie Capital have been engaged to provide advisory services for FID debt/equity
- They are leading firms for Oil & Gas advisory services in the Americas, with significant roles in numerous LNG financings



#### Owner's Engineer for FERC Process

 CH-IV has provided support and world-class engineering services to multiple LNG projects, including Cove Point, Lake Charles Trunkline, Freeport, Magnolia, and other international projects including those in Papua New Guinea and Indonesia



#### Regulatory Counsel for FERC Process

Orrick has than 1,200 lawyers in over 25 cities around the world, with significant energy, regulatory and LNG experience

Significant experience representing developers, off-takers and equity investors in U.S. Gulf Coast LNG projects regarding FERC approvals, issues, documentation, negotiations, siting, construction, operations and expansions



#### Legal Counsel

King & Spalding has been involved in the development of the material contracts for RGLNG and RBPL, based on its extensive experience with project-financed LNG projects around the world



#### Insurance Broker

Willis Towers Watson currently manages NextDecade's insurance and has supported 17 liquefaction facilities around the world including 6 currently under construction

### **NextDecade:** Current Financial Partners



NextDecade has strong financial partners in York Capital Management, Valinor Management, Halcyon Capital Management, and GE Oil & Gas.









#### **Financial Entities**

- York Capital Management · ND Board: Matthew Bonanno, David Magid, William Vrattos
  - AUM: \$17 billion\*
  - Founder: James Dinan (1991)
  - York Capital Management is a global investment firm that seeks to generate attractive risk-adjusted returns across business and market cycles through a combination of focused research, investment selection, and disciplined risk management. York Capital Management invests in distressed and event-driven strategies in both public and private assets.
- > Valinor Management · ND Board: Brian Belke
  - AUM: \$3 billion\*
  - Founder: David Gallo (2007)
  - Valinor Management is a long-term value investor that employs a disciplined, bottom-up fundamental approach to its investment process. The firm primarily invests in public markets, but has a number of private investments in its portfolio and a private equity fund.
- > Halcyon Capital Management · ND Board: Avinash Kripalani
  - AUM: \$9 billion\*
  - Founder: Alan B. Slifka (1981)
  - Halcyon Capital Management seeks to provide clients with solutions to their investment needs offering commingled funds, managed accounts, CLOs and bespoke structures. Halcyon has institutionalized investment, research, and risk management processes across its strategies.

#### Strategic Entities

#### GE Oil & Gas

- Under an investment agreement executed earlier this year, GE Oil & Gas has made a \$25 million common equity commitment (\$15 million of which has been invested to date).
- Under a framework agreement, NextDecade named GE Oil & Gas as the exclusive supplier of gas turbine and compressor equipment for the first three liquefaction trains of the RGLNG project.
- NextDecade and GE agreed upon an option for GE to provide a limited notice to proceed ("LNTP") facility amounting to \$150 million to place orders for long-lead time equipment items.
- GE was also granted a right to invest up to \$1.0 billion of projectlevel financing (equity or debt) for RGLNG at FID.

#### Strategic Partners

 Harmony and NextDecade have reserved \$100 million of capacity for strategic partners to invest in NextDecade prior to the closing of the Proposed Merger. Pursuant to the definitive merger agreement filed with the SEC on April 18, 2017, strategic partners could receive a discount to the transaction price.

<sup>\*</sup> AUM figures are approximate.



4

LNG Market Overview

## **Global LNG Market:** Highlights



LNG demand is projected to rise for the foreseeable future, driven by a number of factors. While currently oversupplied, the LNG market is expected to enter a prolonged period of shortage in the early 2020s, according to an array of industry consultants.

- Strengthening Global Demand. We believe LNG demand will rise over the coming years, driven by widespread interest in cleaner-burning, higher-yielding fuels, increased coal plant retirements, geopolitical considerations, and burgeoning demand from new buyers.
- <u>U.S. LNG Sought After.</u> We believe traditional LNG buyers are seeking to diversify away
  from oil-linked contracts and are looking to increase destination flexibility; as a result, lowcost U.S. LNG is poised to capture market share, supported by the country's abundant gas
  supply—particularly, in the case of NextDecade, access to cheap and abundant associated
  gas from the Permian Basin and Eagle Ford Shale—existing pipeline infrastructure,
  geopolitical trade considerations, and a competitive project execution environment.
- Supply Shortfall. A global supply shortfall is developing as LNG market dynamics are shifting towards new and emerging markets, with burgeoning sector opportunities such as LNG-to-power adding to global LNG demand. Diminishing resources in historically abundant LNG markets, as well as expiring contracts (not necessarily re-contracting with existing providers) in an array of jurisdictions, further increase the desire among LNG buyers and importers to diversify their supply with reliable and cost-effective solutions. NextDecade plans to commence commercial operations of its RGLNG facility in time for a global supply shortfall expected in 5-7 years.<sup>1</sup>
- Growing Regasification Capacity. According to the International Gas Union, since 2014, ten
  countries have constructed almost 50 mtpa of regasification capacity, with a further 60
  mtpa already under construction and expected to be operational by the end of 2017
  boosting the need for LNG. As the LNG market expands and more companies explore
  import options aided by FSRUs, we believe a wide variety of importers will emerge leading
  to increased demand for LNG.





1: Energy Information Administration | 2: Wood Mackenzie

# **LNG Demand:** Powerful Forces Support Growth



Global environmental considerations in addition to burgeoning technologies and market applications are further anticipated to increase LNG demand.

- Environmental and Political Drivers. Many countries have implemented clean energy policies, aimed at lowering the level of greenhouse gas (GHG) emissions. LNG has a higher energy yield and lower greenhouse gas emissions than conventional hydrocarbons such as coal and oil, and is therefore a likely beneficiary of these policies. These policies have been set forth by some of the largest multinational entities, such as the European Commission, but also many emerging markets (recent milestone: UNFCCC Paris Agreement, April 2016).
- Renewable Energy Shortfalls. Renewables continue to rise in popularity and market penetration, but several hurdles still remain to wide-scale acceptance. Renewable energy sources can be unpredictable (i.e. at night or when there's no wind) and require back-up and grid stabilization. Natural gas-fired power generation is an ideal solution for these and other reasons.
- Greater Technologies Drive Market Access. Emerging countries seeking new sources of power generation have had difficulty developing large-scale, multi-billion dollar, conventional onshore projects. New technologies, namely FSRUs, offer smaller players the ability to import marginal volumes of LNG for minimal capital costs. FSRUs have also been used as predecessors for larger projects.
- Broad Market Applications. LNG can be used for multiple applications, but LNG as a transport fuel has yet to achieve significant market presence in the marine, rail, and tractor trailer sectors. For environmental reasons, a transition from fuel oil to LNG may drive growth in marine applications.





Source: Wood Mackenzie

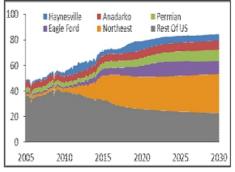
# U.S. Gulf Coast LNG: Highlights



NextDecade's commercial progress to date indicates strong market interest and, more specifically, interest in feed gas sourced from West and South Texas, which benefits from low-cost associated gas as production in key basins (Permian Basin and Eagle Ford Shale) is expected to create more supply than available demand.

- <u>Cheap Feedstock Gas</u>. We believe RGLNG is the most proximate LNG project to the robust reserves and production of the Permian Basin and Eagle Ford Shale providing it with access to some of the cheapest feedstock gas in the U.S. Excess gas cannot be flared for extended periods of time in the State of Texas.<sup>1</sup> Thus, associated gas break-evens in the Permian Basin imply "negative" basis, providing an opportunity for gas to reach Gulf Coast markets economically. We believe stable outlets like LNG export facilities are likely more attractive for gas producers than domestic options where incremental demand may be limited.
- Infrastructure Expansion. We believe NextDecade's RBPL, designed to interconnect with eight
  existing pipelines with a combined throughput capacity of 6.7 Bcf/d, will have supply flexibility and
  competitive pricing. Eastward takeaway capacity is already expanding in the region, with high-profile
  plans over the next 12-18 months among key sponsors such as Enterprise, Energy Transfer, and
  others.<sup>2</sup>
- Significant Local Investment. Significant local investment has led and is anticipated to lead to even more production and resource discoveries. Apache Corporation recently confirmed the discovery of a significant new resource play, the "Alpine High," in the southern portion of the Delaware Basin with 75 Tcf of rich gas in place.<sup>3</sup> Overall, the Permian Basin saw nearly \$30 billion of M&A activity in 2016; drilling and completion ("D&C") spending is expected to increase in the coming years which will only further increase supply.<sup>4</sup> Recent activity highlights strong interest in the region, and includes (among others) a working interest acquisition by Blackstone Energy Partners and Sanchez Energy in the Western Eagle Ford Shale, as well as increased capital budgets and acreage accumulation by leading return-oriented producers (e.g. Pioneer Natural Resources, EOG Resources).<sup>5</sup> Significant gas production relative to anticipated takeaway capacity constraints could lead to negative basis as compared to Henry Hub, affording NextDecade a competitive advantage relative to other secondwave U.S. LNG project sponsors.





1: Railroad Commission of Texas, Statewide Rule 32 | 2: Company Presentations and Public Statements | 3: Apache Corporation Press Release, September 7, 2016 | 4: Dealogic, November 28, 2016 | 5: Company Presentations and Public Statements | Graph info sourced from Ponderosa Energy

### LNG Market Overview: Demand



NextDecade believes the LNG market is headed towards a shortage, likely to occur between 2022-2024, driven by growing demand and certain supply challenges. In 2015, the global LNG trade topped 244 million tons, and is poised to grow at a 5.5-7.5% CAGR through 2024. <sup>1</sup> NextDecade believes LNG demand is likely to increase materially over the coming years, driven by both established player growth and demand from emerging economies, and views this growth as a chance to capture stable cash flows with a superior execution strategy.

#### **Key Demand Geographies**

#### Northern Asia

 Despite lifting fewer volumes in 2015 than in years prior, the two largest demand markets (Japan and South Korea) continue to indicate LNG will remain a critical component of their energy mix moving forward.

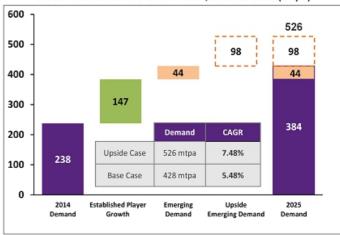
#### **Emerging Asia**

 About 25% of demand growth is projected to come from countries who do not import LNG today.<sup>1,2</sup> These smaller countries may elect to utilize smallscale facilities or FSRUs to develop domestic demand at lower capital costs.

#### Europe

- Some of the largest European markets, namely Spain and the UK, have absorbed both incremental cargoes and those bound for Asia in 2014. As such, Europe presents a promising source of demand growth in the near term.
- The Paris Climate Agreement, binding as of early November 2016, continues
  to drive developed economies towards lower-carbon fuels such as LNG.
   Furthermore, the European Commission has implemented several initiatives
  to reduce energy dependence on Russia, with LNG presenting an economical
  alternative to pipeline gas.

#### Global LNG Demand Growth Detail, 2014 to 2025 (mtpa)1



- NextDecade's upside emerging demand represents the increased potential demand for LNG, assuming complete power conversion (coal- and oil-fired plants to gas-fired) and mitigated credit risks
- · FSRUs are expected to bring LNG to new markets more quickly and efficiently
- · NextDecade's flexible pricing model can be compelling for traditional importers and markets (e.g. Japan) but also new buyers as well

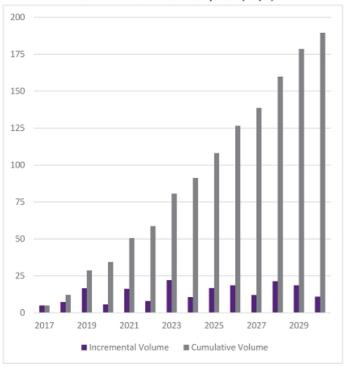
1: Wood Mackenzie; 2: 2016 World LNG Report, IGU | Certain statistics and general information sourced from Shell LNG Outlook 2017

### **LNG Contract Roll-Off**



Through 2023, 80 mtpa of demand (and 190 mtpa through 2030) is expected to free up as legacy contracts expire and customers look to switch to U.S. LNG providers; we believe NextDecade is well positioned to capitalize on these anticipated roll-off volumes.

Contract Roll-Off Volume by Year (mtpa)



Contract Expiration Year	Incremental Volume (mtpa)	Cumulative Volume (mtpa)	Key Contracts (mtpa)
2017	4.9	4.9	Bontang LNG / CPC (1.8) Sonatrach / ENI (1.3)
2018	7.2	12.1	Atlantic LNG / ENGIE (1.6) Qatargas IV / Uniper (1.5)
2019	16.6	28.7	Adgas / JERA (4.3) Sonatrach / ENGIE (3.7)
2020	5.7	34.4	Bontang / JERA (2.0) Malaysia LNG / CPC (2.0)
2021	16.2	50.5	Qatargas I / JERA (5.0) Qatargas I / Chugoku Electric (2.0)
2022	8.1	58.6	Nigeria LNG / Enel (2.4) Darwin LNG / JERA (2.0)
2023	22.1	80.7	Brunei LNG / JERA (3.4) Equatorial Guinea LNG / Shell (3.3)
2024	10.6	91.3	Oman LNG / KOGAS (4.1) Nigeria LNG / Gas Natural Fenosa (2.0)
2025	16.8	108.0	Idku LNG / ENGIE (3.6) Atlantic LNG / BP (2.5)
2026	18.6	126.6	Idku LNG / Shell (3.6) RasGas III / KOGAS (2.1)
2027	12.0	138.7	RasGas II / EDF Trading (3.4) Nigeria LNG / Shell (3.1)
2028	21.4	160.0	RasGas II / Petronet (5.0) Peru LNG / Shell (4.2)
2029	18.7	178.7	Tangguh LNG / Sempra LNG (3.7) Malaysia LNG Tiga / CNOOC (3.0)
2030	10.9	189.6	Curtis Island LNG / KOGAS (3.5) Withnell Bay LNG / GDLNG (3.3)

Source: GIIGNL Annual Report 2017

# FSRU Growth: Ideally Placed to Capitalize



FSRUs present a valuable opportunity for NextDecade to access currently underserved or nonexistent LNG markets. Members of NextDecade's management team have experience with FSRUs, which represents a source of competitive advantage vis-à-vis competing LNG project sponsors.

#### FSRUs Offer Several Advantages\*

- Lower capital requirements
- Shorter lead times
- Reduced regulatory burden
- Less risk to developers

Easier market entry for new participants and non-traditional

#### NextDecade Poised to Capture FSRU Growth

- Members of NextDecade's management team have been involved with multiple FSRU projects on four continents, and intend to use their experience to create demand through NextDecade's consulting arm, NextDecade Global Solutions (NDGS)
- FSRUs are expected to be a major component of demand growth. In 2015, three new countries began importing LNG utilizing FSRUs: Egypt, Jordan, and Pakistan, with additional projects expected in the near future (Russia, Colombia, Uruguay, Dominican Republic, Malta, Bangladesh, 2nd Abu Dhabi, 2nd Pakistan)



Members of NextDecade's management team have past involvement in FSRU development, which represents a source of competitive advantage vis-à-vis competing LNG project sponsors.

Source: Wood Mackenzie, Company Management
\* In certain geographies and cases, relative to land-based regasification facilities

# LNG Market Overview: Supply



While the quantum of proposed projects around the world indicates a much larger surplus than projected, many proposed projects are unlikely to take FID for a number of reasons, including feed gas issues, regulatory challenges, environmental opposition, and uncompetitive capital costs and pricing. As NextDecade continues to de-risk its development, other projects have failed and faced challenges attracting requisite development capital and buyers.

#### **Key Supply Geographies**

#### Atlantic Basin

- The US is poised to become a major exporter in the coming years, although many proposed projects may not be constructed due to a failure to secure customers, regulatory approval, or capital.
- Atlantic LNG, currently the largest producer in the Atlantic Basin, has faced gas supply shortages of over 30% this year, with no significant improvement in the foreseeable future.<sup>2</sup>

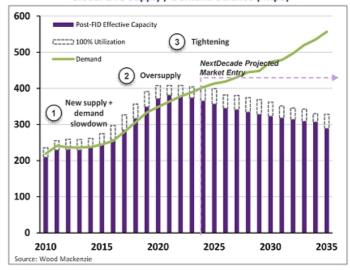
#### Middle East and North Africa

- Aging resource basins utilizing older technologies have seen many projects reduce their output volumes to preserve pricing, instead of increasing production to build market share.<sup>2</sup>
- Additionally, burgeoning domestic demand may temper or eliminate export expectations for traditional producers like Egypt, Oman, and Nigeria.<sup>2</sup>

#### Australia

- Two of Australia's largest projects, Gorgon LNG and Wheatstone LNG, have experienced cost over-runs of 46% and 17%, respectively. Australian projects collectively have booked over \$50 billion of unanticipated costs.<sup>3</sup>
- As the domestic market continues to face shortages, there is increasing scrutiny on development-stage cost projections.
- In April 2017, the Turnbull government announced its intention to impose export controls during periods of shortages in the domestic market.

#### Global LNG Supply / Demand Balance (mtpa)



#### **Chart Indicators**

① Overly-bu

3

- Overly-bullish expectations for Asian demand do not materialize in the wake of mild winters and nuclear restarts. The somewhat flat demand curve was also driven by supply constraints, leading to higher prices and supply additions. Several new projects are sanctioned based on newly economical reserves in the U.S. and Australia.
- As the new wave of LNG projects come online, the market becomes flooded with excess gas that increasingly is sent to spot markets.
- Structural demand drivers, such as expiring contracted volumes, increasingly-depleted domestic gas supplies, and geopolitical considerations eventually overtake supply before 2025.

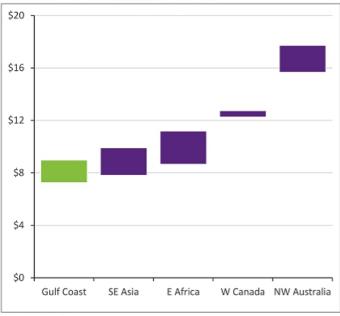
1: Atlantic LNG Company of Trinidad and Tobago; 2: 2016 World LNG Report, IGU; 3: Financial Times | Statistics and general information sourced from Shell LNG Outlook 2017

## U.S. Production: Significant Cost Advantages

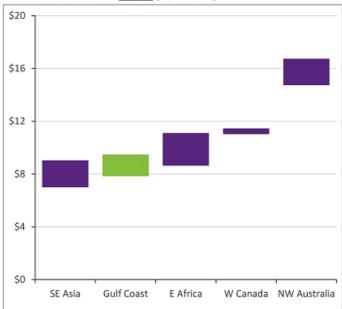


U.S. LNG has emerged as a new source of low-cost supply by bringing new technologies to market, lowering capital requirements, breaking industry orthodoxy of oil-linked contracts, and utilizing its well-established regulatory process. Shown below, U.S. Gulf Coast LNG is among the most competitively priced in the world.

#### LNG Delivered Price - Europe (\$ / MMBtu)



#### LNG Delivered Price - N. Asia (\$ / MMBtu)



Source: Wood Mackenzie

Key Assumptions: Henry Hub = \$3 / MMBtu, unlevered after-tax returns of 12%. "SE Asia" refers to 28 mtpa in Papua New Guinea and Indonesia. Includes only online or under-construction projects (no pre-FID). The FOB breakeven price is the gas price required for a project to achieve target IRR over the full life of the project. In segmented projects, where multiple upstream supply areas provide feed gas to the plant, the total upstream breakeven price is based on the weighted average cost of the individual upstream breakeven price is calculated across the life of the project, is quoted in US\$/mmBtu and is in money-of-the-day terms. Post-tax, with liquids.



5

Project Overview

### Rio Grande LNG: Commercial



NextDecade has made substantial progress with prospective customers to date. NextDecade is in the midst of advanced negotiations with an array of prospective customers in key Asian, European, and other global markets that comprise portfolio buyers, traders, and utilities in these jurisdictions, among others.

#### **Commercial Strategy**

- NextDecade's management team intends to leverage its experience from decades in the natural gas and LNG industries to create and/or capture substantial demand from both new and existing buyers.
- In particular, NextDecade's management has distinctive knowledge of and experience with developing FSRUs, enhancing the prospect of capturing new demand growth in emerging markets.
- Ms. Eisbrenner, NextDecade's Chairman and CEO, is a member of the National Petroleum Council. Additionally, she was invited to sit on JERA's Fuel Business Expert Advisory Board in 2017. JERA is the world's largest LNG buying consortium, and this role elevates NextDecade's profile and credibility among critical East Asian customers.
- NextDecade plans to accommodate various levels of buyer sophistication, and as such can offer various pricing models, including pure toll, FOB, and DES.

#### **Prospective Customer Overview**

- NextDecade has engaged a variety of potential customers, almost all of which represent "end-use" demand, in key markets around the globe.
- Many of these prospective customers have indicated an interest in diversifying away from oil-linked supplies, and further diversifying from Henry Hub-linked U.S. supplies.
- NextDecade is in ongoing discussions with (i) international oil companies, (ii) established utilities currently importing LNG and facing contract roll-off or uneconomical pricing, (iii) new importers of LNG seeking to develop smaller-scale facilities, including FSRU capabilities near shore to growing LNG markets, and (iv) other prospective customers.\*
- NextDecade has also had discussions with entities facing flagging domestic production amidst aging resource basins. As energy demand around the world rises, some of these countries are facing new supply shortages or are not able to fulfill existing contracts.



\* Among other FSRU capabilities and experience, NextDecade announced a HOA with FLEX LNG on December 12, 2016.

## Rio Grande LNG: Gas Supply

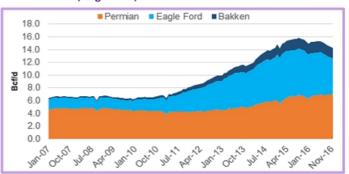


RGLNG is optimally located close to key reserve basins (especially the Permian Basin and Eagle Ford Shale) and has access to entirely different pipeline networks than other competitive projects in Eastern Texas and Western Louisiana.

#### **Texas Gas Market**

- The Permian Basin saw nearly \$30 billion of M&A activity in 2016, approximately half of all U.S. upstream M&A activity. Drilling and Completion (D&C) spending in the Basin is expected to more than double by 2018, and comprise approximately 45 percent of total U.S. D&C spending in the next two years (from just 20 percent in 2014).
- In the past few years, significant discoveries have taken place in the Permian Basin and Eagle Ford Shale. In September 2016, Apache Corp. announced the discovery of 75 Tcf of rich natural gas in the Barnett and Woodford shales alone.
- These basins are also expected to produce vast quantities of associated gas, which occurs concurrently with oil production, regardless of the current price of natural gas.
- Per Texas state law, associated gas cannot be flared for extended periods of time, meaning producers must find some outlet for their unintended gas production. Given seasonal Mexican demand, diminishing West Coast demand, and increased gas supplies from the Northeast, local LNG export facilities represent one of the most attractive offtake opportunities.
- West and South Texas gas infrastructure continues to be developed, evidenced by the construction or acquisition of several pipelines (recently, Kinder Morgan, Enterprise, Blackstone, and Namerico, among others) and storage assets.

Permian, Eagle Ford, and Bakken Natural Gas Production



Production Trends. According to the Energy Information Administration ("EIA"), current natural gas production in the Permian Basin has risen to more than 8.1 Mcf/d from May 2016 levels of approximately 6.9 Mcf/d. Current oil production in the Permian has risen to more than 2.3 MMbbl/d from 1.9 MMbbl/d in May 2016. These comprise 17.0% and 18.8% year-over-year increases, respectively, and both capital spending and production are expected to continue rising precipitously in the coming years.

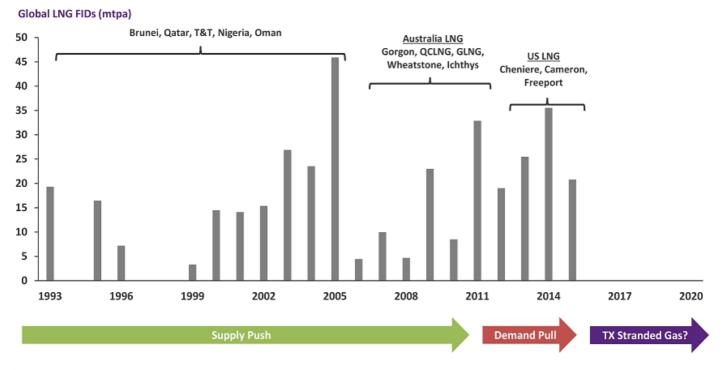
Competitive Advantages for NextDecade. Significant gas production relative to anticipated takeaway capacity constraints could lead to negative basis as compared to Henry Hub, affording NextDecade a competitive advantage relative to other second-wave U.S. LNG project sponsors.

Graph Source: EIA, NGI's Daily Gas Price Index calculations

### Next Wave of LNG: Texas Stranded Gas



Historically, most international LNG projects were constructed on the premise of necessity to move "stranded gas" (supply push) to large demand markets such as Asia and Europe. Recently, US LNG capacity expansions have been driven by a "demand pull" and a price arbitrage opportunity. Conditions are again set to change with the massive new gas discoveries in Texas.



Source: Wood Mackenzie

## Rio Grande LNG: Engineering



RGLNG's EPC liquefaction costs are expected to be among the most competitive in the world due to NextDecade's close collaboration with its EPC contractor (Chicago Bridge & Iron) and equipment providers (GE Oil & Gas), as well as its use of proven technology (AP-C3MR™).

#### Capital Cost, Liquefaction Technology, and Engineering

- NextDecade engaged CB&I to conduct its FEED work, and is in the process of finalizing detailed negotiations for a LSTK EPC contract that includes performance, time, and cost guarantees.
- ➤ Air Products' C3MR™ Technology is used in a wide array of LNG projects around the world, including in several LNG projects under construction in the United States. On April 25, 2017, NextDecade announced its intent to utilize GE's gas turbine and compressor equipment, representing another step in de-risking aspects of the project.
- NextDecade's FERC applications contemplate the project's entire six trains of production. NextDecade's base case is to start with three trains at RGLNG, though the Company can take an initial positive FID on as few as two trains.
- NextDecade estimates construction costs for the first three liquefaction trains of the RGLNG project of approximately \$478-502/ton before owners' costs, financing costs, and contingencies. Next Decade estimates construction costs for a positive FID on just two trains would be \$536-563/ton.
- NextDecade believes that value improvements identified by CB&I and NextDecade could achieve further potential EPC cost reduction to approximately \$500-535/ton for two trains, with a target reduction to less than \$450/ton in the three-train base case, through optimization efforts undertaken by NextDecade in conjunction with its EPC contractor, equipment suppliers, and other integrated system vendors.













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# Rio Grande LNG: Regulatory



NextDecade filed its formal FERC application in May 2016 and has allocated significant time and resources to advance the regulatory processes with FERC and other agencies.

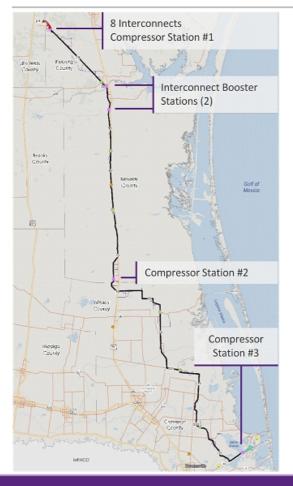
#### **Regulatory Highlights**

- NextDecade commenced pre-filing with FERC in March 2015 and filed its formal application under Section 3 of the Natural Gas Act on May 5, 2016. The Company has devoted significant time and resources in its initial filings and FERC responses in an effort to minimize the required time for FERC approval.
- A DEIS is expected in mid-2017, while final authorization of RGLNG under Section 3(a) of the Natural Gas Act, and of RBPL under Section 7(c) of the Natural Gas Act, is expected in mid-2018.
- Additionally, NextDecade has already received its authorization from the U.S. Department of Energy ("DOE") to export LNG from the United States to countries with which the U.S. has executed free trade agreements ("FTAs"), and anticipates non-FTA authorization shortly after completion of the FERC process.
- NextDecade views its LNG export project favorably in relation to some of the stated goals of the Trump administration: namely a greater emphasis on U.S. natural resource production, focus on increased exports to reduce the U.S. trade deficit with nations (e.g. Japan), desire for new infrastructure assets, and the creation of construction and other jobs that come with it, among others.



## Rio Bravo Pipeline: Overview





- At full build-out, the RBPL will comprise two, parallel 137-mile long, 42inch natural gas pipelines
- Each of the two pipelines is expected to have a capacity of up to 2.25
   Bcf/d (up to 4.5 Bcf/d total) and is designed to interconnect with eight existing pipelines with a combined throughput capacity of 6.7 Bcf/d
- Management believes infrastructure to the Agua Dulce market is poised to attract significant capital in the coming years as favorable pricing spreads over other domestic hubs persist and regional production scales markedly, not to mention increasing demand via pipelines to Mexico
- NextDecade has completed FERC filings for the RBPL in conjunction with its filings for the RGLNG project
- The underlying land has very conducive topography, crossing only one major highway, few minor highways, few minor streams, and no major changes in elevation
- Capital expenditures can be scaled alongside the RBPL project with compression added for each RGLNG train



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Permian Basin and Eagle Ford Shale

### U.S. Reserves: Vast Quantities of Inexpensive Gas



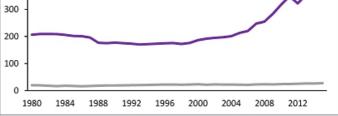
NextDecade's RGLNG project is optimally located in Brownsville, Texas, in close proximity to the Permian Basin and Eagle Ford Shale. NextDecade expects to realize material benefits from the ability to provide its customers with access to low-cost associated gas derived from Texas resource basins.

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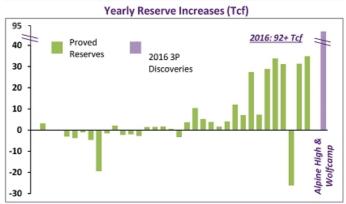
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- Vast quantities of natural gas have been proven as reserves in the United States
- U.S. independent shale manufacturers have created extraordinary value improvements and efficiencies:
  - Recovery Improvements: lateral lengths, fracking/proppant technology and refracking
  - Rig Productivity: pad drilling
- Efficiencies reduce both operating and lifecycle costs, incentivizing continued activity
- Shale oil production is increasingly important to North American natural gas production and pricing
- Between 2007 and 2014, reserves increased by at least 25 Tcf each year with the exception of 2008 and 2012





U.S. Gas Proved Reserves and Demand (Tcf)



Sources: Energy Information Administration, U.S. Geological Survey, Apache Corp.

### Trends: Gulf Coast Exports Benefit from Production



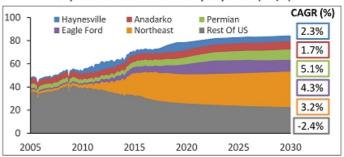
The South Texas gas market is poised to benefit from several distinct trends. Many reserve basins proximate to NextDecade have drilled economically even in a low oil price environment, and the emergence of the Marcellus and Utica plays increasingly pushes gas flows southward.

- Remarkable production from the Marcellus and Utica shale gas plays have not only satisfied northeastern demand but has also reversed the typical south-to-north gas flow.
- Production from key Texas basins, namely the Permian Basin and Eagle Ford Shale, is expected to exceed production levels in the Northeast region and create more supply than available demand.
- Westward flow towards California continues to combat weakening demand and limited storage capacity, while southern flows to Mexico are highly seasonal and likely to encounter greater domestic production.
- Excess gas cannot be flared for extended periods of time in the State of Texas. Thus, associated gas break-evens in the Permian Basin imply "negative" basis, providing an opportunity for gas to reach Gulf Coast markets economically. We believe stable outlets like LNG export facilities are likely more attractive for gas producers than domestic options where incremental demand may be limited.
- We believe NextDecade's RBPL, designed to interconnect with eight existing pipelines with a combined throughput capacity of 6.7 Bcf/d, will have supply flexibility and competitive pricing.

#### US Production & Flow Changes (2020 vs 2016)



#### Dry Natural Gas Production by Key Basin (Bcf/d)

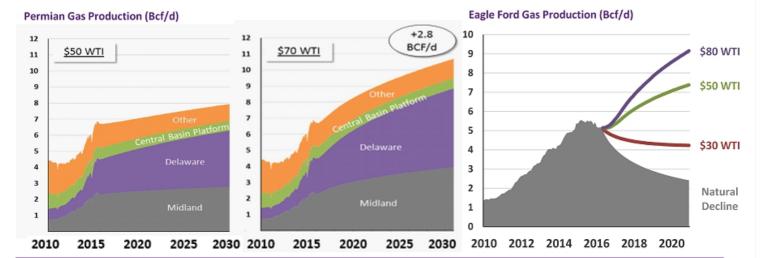


1: Railroad Commission of Texas, Statewide Rule 32 | Image and Graph Source: DrillingInfo / Ponderosa Energy

# **Production:** Permian Basin and Eagle Ford Shale 🤅



Both capital spending and production are expected to rise meaningfully in the coming years.



- Apache recently confirmed the discovery of a significant new resource play, the "Alpine High," in the southern portion of the Delaware Basin (Reeves County, Texas) with 75 Tcf of rich gas in place; Apache's September 2016 announcement confirms that \$2.50 gas and \$40 oil supports 30%+ IRR (including infrastructure to access the market)
- · Even at moderate oil prices, production from these two basins is projected to rise dramatically
- In the Permian Basin, an increase in WTI to \$70 per barrel is forecasted to drive an additional 2.8 Bcf/d of supply
- · Furthermore, even with WTI at \$30 per barrel, Eagle Ford Shale production would only experience modest declines

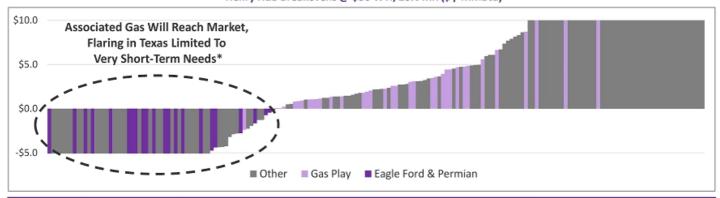
Sources: DrillingInfo / Ponderosa Energy, Apache Corporation

### **Associated Gas:** South Texas Benefits



Associated gas is a key byproduct of oil production, particularly in some of the largest onshore fields in the United States. According to the Energy Information Administration ("EIA"), current natural gas production in the Permian Basin has risen to more than 8.1 Mcf/d from May 2016 levels of approximately 6.9 Mcf/d, and is expected to continue rising with higher levels of oil production.

#### Henry Hub Breakevens @ \$50 WTI, 20% IRR (\$ / MMBtu)



- NextDecade believes there will be a significant amount of associated gas produced in the Eagle Ford and Permian Basins. Associated gas
  occurs concurrently with oil production, regardless of the current price of natural gas.
- Associated gas cannot be flared for extended periods of time in Texas, meaning producers must find some outlet for their gas production.
   Given seasonal Mexican demand, diminishing West Coast demand, and increased gas supplies from the Northeast, local LNG export facilities represent one of the most attractive offtake opportunities.
- This unexpected associated gas production creates the concept of a "negative break-even price," whereby producers could pay for someone
  to take their associated gas. This dynamic is prevalent in many basins around the US, but is particularly common in the Eagle Ford and
  Permian basins, where significant quantities of associated gas are expected to be produced and negative break-evens achieved at a modest
  oil price of \$50 per barrel. As shown above, the Eagle Ford & Permian plays (dark purple columns) achieve projected breakeven returns even
  at negative gas prices.

Source: DrillingInfo / Ponderosa Energy | \* Railroad Commission of Texas, Statewide Rule 32

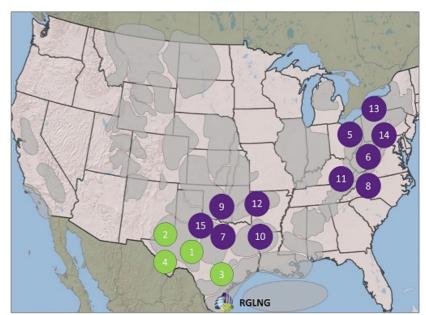
# Comparison: U.S. Reserve Basins



Permian production costs are among the lowest across U.S. basins, providing ample scope to absorb transport costs from Waha to Agua Dulce.

Rank	Play	Gas Breakeven* \$/mmbtu	
1	Permian - Midland	\$(6.31)	
2	Permian - Delaware	(2.69)	
3	Eagle Ford	(0.31)	
4	Permian - Alpine High	0.76	
5	Marcellus - PA - West	1.45	
6	Marcellus - WV	1.51	
7	Barnett - Dry	2.16	
8	Utica - Wet	2.16	
9	Anadarko - Woodford	2.22	
10	Haynesville	2.26	
11	Utica - Dry Gas	2.26	
12	Fayetteville	2.27	
13	Marcellus - PA - North	2.40	
14	Marcellus - PA - South	2.98	
15	Barnett - Wet	3.80	

Source: DrillingInfo / Ponderosa Energy, Company Filings, Petroleum Listing Service, Inc.



#### Notes

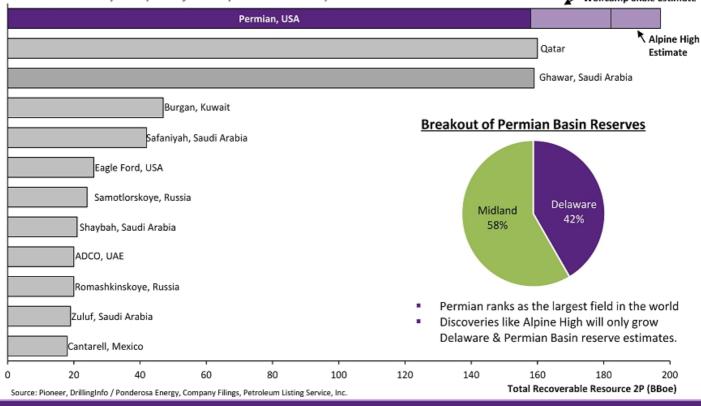
- Everything <\$0.00/mmbtu is in the money due to present-day crude oil prices. These
  areas are producing gas so inexpensively they would pay someone to take it away.</li>
- Ponderosa Energy has applied representative D&C / LOE well costs, total well recovery
  estimates, and hydrocarbon quality adjustments for each play based on information
  from the public domain, individual producers, and in-house expert opinions.
- Apache January 5 investor presentation reports \$0.40/mmbtu break-even gas prices for Alpine High (\$50.00 WTI).

### Permian Basin: A World-Class Reserve Base



The Permian Basin saw nearly \$30 billion of M&A activity in 2016, approximately half of all U.S. upstream M&A activity showcasing elevated interest among producers. Drilling and Completion (D&C) spending in the Basin is expected to more than double (YoY) by 2018, and comprise approximately 44 percent of total U.S. D&C spending in the next two years (from just 20 percent in 2014).

Wolfcamp Shale Estimate





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Appendix A: Additional Project Information

## **CB&I:** LNG EPC Expert



CB&I is a preeminent LNG EPC contractor with over 50 years of experience on some of the largest projects in the world, an exceptional training and safety record, and a deep relationship with the Rio Grande Valley workforce.

- CB&I has deep experience with the LNG industry, having been involved in the construction of 20 import terminals, 29 peak shavers, LNG storage facilities, and some of the most prominent export terminals in the world
- CB&I has a successful record of working with the Air Products technology, RGLNG's primary liquefaction technology
- CB&I generated an outstanding safety and training record during Peru LNG construction; at peak, they had 5,600 workers, 1,000,000 hours of training, over 27 million manhours, and an exceptional lost time incident rate of 0.01 (the U.S. average is 2.0-3.0)
- CB&I is also experienced with the Rio Grande Valley, currently employs approximately 800 workers at Cameron LNG, and has recruited more than 2,000 workers from the area since 2010
- CB&I and NextDecade are collaborating with local technical colleges and organizations to build a capable workforce



#### Africa

- Tanzania Pre-FEED
- Mozambique FEED/EPC Tender

#### Americas

- Peru EPC
- Cameron FEED/EPC
- · Freeport FEED Verification/EPC
- Elba Island FEED/EPC Tender
- Golden Pass FEED
- · Lake Charles EPC Tender

#### Australia

- Gorgon Tanks EPC
- Wheatstone Mech Erection

# Apache: Alpine High & Drill-Out Program

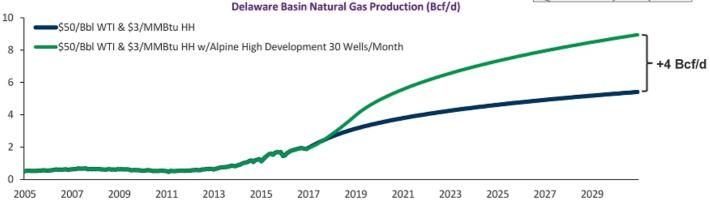


On September 7, 2016, Apache Corporation announced that it estimates its holdings contain 75 Tcf of rich gas and 3 billion barrels of oil in the Barnett and Woodford shales alone. The Alpine High Discovery is capable of producing large amounts of natural gas. Limiting factors are demand and the capital/logistic limitations of upstream operators.

- · Apache has secured more than 300,000 contiguous acres, mainly in Reeves County, Texas
- Apache's September 2016 announcement states its view that \$2.50 gas and \$40 WTI supports 30%+ IRR (including infrastructure to provide access to the market)
- The firm also sees oil potential in the shallower Pennsylvanian, Bone Springs, and Wolfcamp formations
- Many of the world's largest E&P companies have substantial acreage positions in the Permian, including Occidental Petroleum, Chevron, ExxonMobil, and Concho Resources

#### Alpine High Location: Reeves County, TX





Source: Apache Slide Presentation, September 7, 2016



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Appendix B: Shoal Point Overview

### **Shoal Point:** Overview





# **Shoal Point:** Aerial View





### **Shoal Point:** Potential and Development



#### Management believes that the Shoal Point site is one of the most attractive locations along the U.S. Gulf Coast

- Project is sited in a highly industrial area with very close access to the Gulf of Mexico
- · Project to have access to two major gas pipeline market hubs: Katy & Houston Ship Channel
  - Prices historically have traded at a discount to Henry Hub
  - There are major pipelines in close proximity to site (5 to 60 miles)
  - Pricing is expected to improve due to impact of growth in Permian Basin production
- Project could benefit from incremental opportunities
  - The Ports of Houston, Texas City, and Galveston represent the largest combined port complex in the U.S.
  - NextDecade will seek to leverage LNG facility for smaller scale fueling and bunkering opportunities (vessels, intercoastal waterway barging distribution, port and government vehicle fleets)

#### The Project represents an attractive opportunity for NextDecade to leverage its capabilities with a distinct customer segment

- NextDecade expects to market its Shoal Point project to a single potential development partner interested in developing, owning, and operating an LNG facility in the energy capital of the world
- NextDecade plans to support a partner on U.S. upstream gas supplies, enabling its partner to co-develop and utilize LNG infrastructure with access to inexpensive U.S. shale gas
- NextDecade plans to use its experience, learning, intellectual property, and networks derived from the development of the RGLNG project to translate into cost savings and efficiency benefits to future partner
  - RGLNG design capable of replication
  - Timing could foster continuity with RGLNG engineering, regulatory, and environmental resources
- Early development phase expected to consume 12-18 months during which time a partner will be sought; focusing on limited spend, development team will conduct preliminary engineering (pre-FEED), community outreach activities, land surveys, and FERC pre-filing process



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Appendix C: Valuation Assessment

### NextDecade: Valuation



The valuation of NextDecade and its proposed RGLNG and RBPL projects – in advance of the Proposed Merger – can be assessed using the below methodologies.

#### NextDecade Valuation

- Valuation Dynamics. For purposes of the following valuation assessment, each of RGLNG's liquefaction trains, the RBPL and NextDecade itself were assumed to be pass-through entities for taxation purposes\*.
- Valuation Analysis. To provide for a comprehensive analysis of NextDecade's valuation, two primary valuation methodologies were used: 1) an aggregation of the discounted equity value for each of NextDecade's assets utilizing various terminal value yields on the levered free cash flows attributable to NextDecade; and 2) an aggregation of the discounted value of the terminal equity value attributable to NextDecade for each of NextDecade's proposed assets—i.e. the RGLNG and RBPL projects—once operations commence at each of the assets.
- Aggregated Valuation. As shown in the diagram to the right and on the following slides, the valuation assessment yields a range of \$2.3 billion to \$3.8 billion.

NextDecade Consolidated Valuations					
Analysis	Sub-Analysis	Total Valuation (\$MM)			
FCF Yield	8%	\$3,833			
FCF Yield	9%	\$3,407			
FCF Yield	10%	\$3,067			
EBITDA Multiple	9x	\$2,327			
EBITDA Multiple	10x	\$2,854			
EBITDA Multiple	11x	\$3,381			
Median		\$3,224			
Average		\$3,145			
25th Percentile		\$2,722			
75th Percentile		\$3,514			

NOTE: The above is presented on the basis of NextDecade assumptions and projections. Assumptions are inherently hypothetical and subject to revision. Actual results may differ materially. Prospective investors are encouraged to review Harmony's proxy materials as they contain important information about investment opportunities in NextDecade, Harmony, and/or the combined entity. In the event of a discrepancy between the proxy statement and this presentation, the proxy statement shall supersede this presentation.

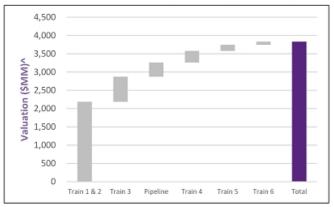
<sup>\*</sup>At the time of the valuation assessment, NextDecade was a limited-liability company and as such, is considered to be a "pass-through" entity for taxation purposes. Although following the Proposed Merger the combined entity will be a C-corp—and thus subject to taxation on income earned—NextDecade believes its assets and their corresponding income earned will be MLP eligible and thus NextDecade's assets may be considered to be pass-through entities for taxation or other purposes. Notwithstanding the above, any prospective investor should not rely on this valuation assessment for taxation purposes and should consult any relevant legal, tax, accounting, financial and/or other relevant advisors prior to making any investment decision.

## **NextDecade:** FCF Yield Analysis



Shown below is an analysis of the implied valuation of NextDecade utilizing a FCF terminal value yields range of 8-10 percent to assess an appropriate equity value for the assets and NextDecade as a whole.

FCF Yield Valuation Assessment (\$MM)					
FCF Yield	8%	9%	10%		
Trains 1 & 2	2,185	1,942	1,748		
Train 3	686	610	549		
Rio Bravo Pipeline	393	350	315		
Train 4	318	282	254		
Train 5	166	147	133		
Train 6	86	76	69		
Consolidated Valuation	3,833	3,407	3,067		



- FCF Yield Analysis. The top left diagram showcases an illustrative valuation of NextDecade utilizing a range of terminal value yields (8%-10%) assessed on the annual run-rate levered free cash flows attributable to NextDecade—i.e. the residual cash flows post the requisite payment to project-level debt and equity holders—to generate an appropriate equity terminal value. Thereafter, the terminal values for each of the liquefaction trains and RBPL were discounted back to the present at varying discount rates. As can be seen on the left, the attributable valuation to NextDecade of RGLNG's first two liquefaction trains ranges from \$1.8 billion to \$2.2 billion; although NextDecade anticipates eventually taking FID on all of RGLNG's six liquefaction trains and the associated RBPL, the project can take positive FID on just two trains if required.
- Consolidated Valuation. The two figures on the left showcase a
  consolidated present-day valuation for all six liquefaction trains and the
  RBPL of approximately \$3.8 billion in the 8% terminal value yield
  scenario. Each subsequent asset adds its corresponding present-day
  value to NextDecade's consolidated valuation, however, RGLNG's first
  three liquefaction trains and the RBPL represent over 85% of the
  implied consolidated valuation of NextDecade.

IMPORTANT NOTE: The above is presented on the basis of NextDecade assumptions and projections. Assumptions and projections are inherently hypothetical and subject to revision. Actual results may differ materially. Prospective investors are encouraged to review Harmony's proxy materials as they contain important information about investment opportunities in NextDecade, Harmony, and/or the combined entity. In the event of a discrepancy between the groxy statement and this presentation, the proxy statement and this presentation.

<sup>\*</sup>Notes: Assumed terminal value dates ranging from Q4 2022 to Q4 2026 for the assets; terminal values assume public overhead costs of 1.02x assessed on residual levered cash flows; discount rates of between 20% and 45% (discounting back to 4/30/2017) were applied on the implied FCF yield terminal values based on the anticipated timing of each asset.

<sup>\*</sup>Diagram showcases a scenario with a FCF terminal value yield of 8%.

## **NextDecade:** EBITDA Multiples Analysis



Shown below is an analysis of the implied valuation of NextDecade utilizing various EV / EBITDA multiples (x-axis) and discount rates (y-axis) to assess an attributable valuation for the Company.

Equity Value of NextDecade					
\$MM	8x	9x	10x	11x	12x
15%*	2,678	3,462	4,245	5,029	5,813
20%*	2,034	2,630	3,226	3,822	4,418
25%*	1,564	2,023	2,482	2,941	3,400
30%*	1,217	1,574	1,931	2,288	2,646

Undiscounted Future Implied Value (\$MM)^					
Asset	8x	9x	10x	11x	12x
Total Value 10,174 13,044 15,915 18,785 21,655					

- EBITDA Multiples Analysis. In the top left figure, a range of EV / EBITDA multiples—ranging from 8x to 12x—was assessed on the run-rate EBITDA of each of RGLNG's six proposed liquefaction trains, as well as the proposed RBPL, leading to terminal enterprise values for each of the assets.
- NextDecade Asset Equity Value. Following the reduction of anticipated debt outstanding for each asset at the terminal value date, the requisite implied ownership assumed to be attributable to project-level equity holders—i.e. the requisite ownership level to achieve an appropriate IRR—was subtracted from the projected levered cash flows attributable to all equity holders of each asset, generating the implied residual equity value for each asset attributable to NextDecade. Discount rates ranging from 15% to 45%\* were levied on the residual equity values of each asset, and following the sum of each asset's attributable value to NextDecade, an average valuation range of \$2.0 to \$3.8 billion was generated (red box within the top left figure).
- Undiscounted Future Implied Value. For illustrative purposes, the bottom left figure showcases the implied undiscounted total equity value for all six liquefaction trains and the RBPL attributable to NextDecade—i.e. after subtracting out the value attributable to project-level debt and equity holders—under the same range of multiples. The analysis yields a mid-range of approximately \$13-\$19 billion (red box).<sup>6</sup>

IMPORTANT NOTE: The above is presented on the basis of NextDecade assumptions and projections. Assumptions and projections are inherently hypothetical and subject to revision. Actual results may differ materially. Prospective investors are encouraged to review Harmony's proxy materials as they contain important information about investment opportunities in NextDecade, Harmony, and/or the combined entity. In the event of a discrepancy between the proxy statement and this presentation, the proxy statement and this presentation.

<sup>^</sup>Terminal value multiples assessed on annual run-rate EBITDA at dates ranging from Q4 2022 to Q4 2026 for the assets based on anticipated timing of run-rate EBITDA for each asset; bottom left figure above subtracts anticipated debt at the time of terminal value assessment (which varies by asset) from asset implied enterprise value and subsequently subtracts the implied ownership attributable to project-level equity investors. Each of NextDecade's assets have terminal value dates which vary and as a result, the Undiscounted Future Implied Value figure above is purely illustrative in nature and is date agnostic.

<sup>\*</sup>Discount rates of 15% to 30% utilized for RGLNG trains 1-3 and the RBPL, with RGLNG train 4 utilizing discount rates of 25%-40% and RGLNG trains 5 and 6 utilizing discount rates of 30%-45%. Discount rates above correspond to RGLNG trains 1-3 and the RBPL, with corresponding higher discount rate utilized for RGLNG trains 4-6. Present value date of 4/30/2017 utilized.



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\* Height Securities, LLC is a broker-dealer registered with the Financial Industry Regulatory Authority (FINRA) and the U.S. Securities and Exchange Commission (SEC), and is a member of the Securities Investor Protection Corporation (SIPC).



